

MEKOPHAR CHEMICAL PHARMACEUTICAL JOINT-STOCK COMPANY



REVIEWED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE FISCAL PERIOD ENDED MARCH 31, 2020





CONSOLIDATED BALANCE SHEET

As at March 31, 2020

Unit: VND

ASSETS	Code	Notes	Mar. 31,2020	Jan. 01,2020
A - CURRENT ASSETS	100		664.517.274.853	640.141.412.270
I. Cash and cash equivalents	110	V.1	90.345.886.533	55.548.225.211
1. Cash	111		35.345.886.533	37.548.225.211
2. Cash equivalents	112		55.000.000.000	18.000.000.000
II. Short-term investments	120	V.2	181.066.382.333	90.946.711.100
1. Short-term investments	121		10.946.711.100	10.946.711.100
3. Held-to-maturity investments	123		170.119.671.233	80.000.000.000
III. Accounts receivable	130		148.436.075.633	162.457.215.111
1. Trade accounts receivable	131	V.3	144.111.807.875	157.196.637.992
2. Prepayments to suppliers	132	V.4	19.478.810.243	20.585.130.019
6. Other receivables	136	V.5	1.126.540.743	956.530.328
7. Provision for doubtful debts	137		(16.281.083.228)	(16.281.083.228)
IV. Inventories	140		236.499.214.755	249.418.833.666
1. Inventories	141	V.6	236.499.214.755	249.418.833.666
2. Provision for decline in value of inventories	149		-	-
V. Other current assets	150		8.169.715.599	81.770.427.182
1. Short-term prepayments	151	V.11	4.748.340.038	3.513.740.151
2. Deductible VAT	152		1.691.570.350	77.836.663.277
3. Taxes and other receivables from the State Budget	153		1.729.805.211	420.023.754
B - LONG-TERM ASSETS	200		821.769.845.366	824.724.480.228
I. Long-term receivables	210		-	-
II. Fixed assets	220		613.073.952.265	52.523.419.026
1. Tangible fixed assets	221	V.7	603.239.140.201	42.550.338.111
- Cost	222		819.053.000.189	250.955.743.325
- Accumulated depreciation	223		(215.813.859.988)	(208.405.405.214)
3. Intangible fixed assets	227	V.8	9.834.812.064	9.973.080.915
- Cost	228		12.911.828.139	12.911.828.139
- Accumulated amortization	229		(3.077.016.075)	(2.938.747.224)
III. Investment Properties	230		-	-
IV. Long-term work in progress	240		176.611.986.102	741.990.646.105
2. Construction in progress	242	V.9	176.611.986.102	741.990.646.105
V. Long-term investments	250	V.10	24.068.960.000	24.068.960.000
1. Investments in subsidiaries	251		-	-
2. Investments in associates, joint-ventures	252		-	-
3. Other long-term investments	253		24.068.960.000	24.068.960.000
4. Provision for decline in the value of long-term investments	254		-	-
VI. Other long-term assets	260		8.014.946.999	6.141.455.097
1. Long-term prepaid expenses	261	V.11	8.014.946.999	6.141.455.097
TOTAL ASSETS (270 = 100 + 200)	270		1.486.287.120.219	1.464.865.892.498

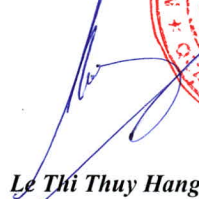
RESOURCES	Code	Notes	Mar. 31,2020	Jan. 01,2020
C - LIABILITIES	300		203.205.684.472	201.195.757.171
I. Current liabilities	310		86.849.545.128	87.292.832.678
1. Trade accounts payable	311	V.12	28.369.628.803	22.708.653.119
2. Advances from customers	312	V.13	17.309.880.771	17.460.116.352
3. Taxes and other payables to the State Budget	313	V.14	8.096.611.625	2.305.638.296
4. Payables to employees	314		10.531.258.624	9.958.847.370
5. Accrued expenses	315		-	5.500.000
9. Other payables	319	V.15	17.652.596.593	17.641.229.039
10. Short-term borrowings	320		-	-
11. Provision for short-term payables	321		-	-
12. Bonus and welfare fund	322		4.889.568.712	17.212.848.502
II. Long-term liabilities	330		116.356.139.344	113.902.924.493
6. Unrealized revenue	336		96.833.716.031	92.067.236.408
8. Long-term borrowings and liabilities	338		19.522.423.313	21.835.688.085
D - OWNERS' EQUITY	400		1.283.081.435.747	1.263.670.135.327
I. Owners' equity	410	V.16	1.283.081.435.747	1.263.670.135.327
1. Share capital	411		232.490.000.000	232.490.000.000
- Share with voting rights	411a		232.490.000.000	232.490.000.000
- Preferred shares	411b		-	-
2. Share premium	412		409.789.114.458	409.789.114.458
5. Treasury shares	415		(14.487.151.158)	(14.487.151.158)
8. Investment and development fund	418		546.407.678.417	546.407.678.417
11. Undistributed earnings	421		108.881.794.030	89.470.493.610
-Undistributed earnings up to period year -end	421a		89.470.493.610	24.000.000.000
-Undistributed earnings this period	421b		19.411.300.420	65.470.493.610
12. Investment reserve for basic construction	422		-	-
II. Budget sources and other funds	430		-	-
TOTAL RESOURCES (440 = 300 + 400)	440		1.486.287.120.219	1.464.865.892.498

Prepared By



Le Thi Thu Huong

Chief Accountant



Le Thi Thuy Hang

HCMC, April 21, 2020

General Director




Huynh Thi Lan



CONSOLIDATED INCOME STATEMENT

The Three - month period ended 31 March 2020

Unit : VND

ITEMS	Code	Notes	Three-month period ended		Three-month period ended	
			31/03/2020	31/03/2019	31/03/2020	31/03/2019
1. Sales	01	VI.1	404.474.813.157	271.498.731.151	404.474.813.157	271.498.731.151
2. Less sales deductions	02	VI.2	47.545.769	95.426.359	47.545.769	95.426.359
3. Net sales	10	VI.3	404.427.267.388	271.403.304.792	404.427.267.388	271.403.304.792
4. Cost of sales	11	VI.4	327.922.105.945	207.239.847.153	327.922.105.945	207.239.847.153
5. Gross profit	20		76.505.161.443	64.163.457.639	76.505.161.443	64.163.457.639
6. Financial income	21	VI.5	537.913.916	160.039.354	537.913.916	160.039.354
7. Financial expenses	22	VI.6	360.893.614	237.274.810	360.893.614	237.274.810
<i>In which: loan interest expenses</i>	23		<i>84.648.032</i>	<i>89.656.667</i>	<i>84.648.032</i>	<i>89.656.667</i>
8. Gain/losses from Joint venture, associated Company	24		-	1.629.675.857	-	1.629.675.857
9. Selling expenses	25	VI.7	21.695.359.985	17.996.264.509	21.695.359.985	17.996.264.509
10. General & administration expenses	26	VI.8	30.767.665.442	27.378.328.457	30.767.665.442	27.378.328.457
11. Operating profit	30		24.219.156.318	20.341.305.074	24.219.156.318	20.341.305.074
12. Other income	31	VI.9	265.270.461	1.142.661.950	265.270.461	1.142.661.950
13. Other expenses	32	VI.10	220.301.254	13.986.356	220.301.254	13.986.356
14. Other profit	40		44.969.207	1.128.675.594	44.969.207	1.128.675.594
15. Net accounting profit before tax	50		24.264.125.525	21.469.980.668	24.264.125.525	21.469.980.668
16. Corporate income tax - current	51	VI.11	4.852.825.105	5.018.177.171	4.852.825.105	5.018.177.171
17. Corporate income tax - deferred	52		-	-	-	-
18. Net profit after corporate income	60		19.411.300.420	16.451.803.497	19.411.300.420	16.451.803.497
19. Earnings per share	70				845	859
20. Earnings per share	71				845	859

Prepared By

Le Thi Thu Huong

Chief Accountant

Le Thi Thuy Hang



April 21, 2020

General Director

Huynh Thi Lan



CONSOLIDATED CASH FLOW STATEMENT

(Under indirect method)

The Three - month period ended 31 March 2020

Unit : VND

ITEMS	Code	Notes	Three-month period ended	
			31/03/2020	31/03/2019
1	2	3	4	5
I. CASH FLOWS FROM OPERATING ACTIVITIES				
1. Net profit before tax	01		24.264.125.525	21.469.980.668
2. Adjustments for :			7.218.839.486	882.536.825
- Depreciation and amortisation	02		7.661.192.673	2.587.104.377
- Provisions	03		-	-
- Gains/losses from investing activities	05		(527.001.219)	(1.794.224.219)
- Interest expense	06		84.648.032	89.656.667
3. Profit from operating activities before changes in working capital	08		31.482.965.011	22.352.517.493
- Increase (-)/ decrease (+) in receivables	09		88.856.450.948	(47.266.933.299)
- Increase (-)/ decrease (+) in inventories	10		12.919.618.911	13.039.477.149
- Increase (+)/ decrease (-) in payables	11		12.788.715.062	28.824.447.093
- Increase (-)/ decrease (+) in prepaid expenses	12		(3.108.091.789)	581.600.500
- Interest paid	14		(84.648.032)	(89.656.667)
- Corporate income tax paid	15		(995.068.304)	(11.164.238.645)
- Other receipts from operating activities	16		-	-
- Other payments for operating activities	17		(12.323.279.790)	(11.964.218.696)
Net cash inflows/(outflows) from operating activities	20		129.536.662.017	(5.687.005.072)
II. CASH FLOWS FROM INVESTING ACTIVITIES				
1. Purchases of fixed assets and other long-term assets	21		(2.833.065.909)	(33.504.834.559)
2. Proceeds from disposals of fixed assets and other long-term assets	22		27.272.727	10.000.000
3. Loans granted, purchases of debt instruments of other entities	23		(90.119.671.233)	-
5. Investments in other entities	25		-	-
6. Proceeds from divestment in other entities	26		-	-
7. Dividends and interest received	27		499.728.492	154.548.362
Net cash inflows/(outflows) from investing activities	30		(92.425.735.923)	(33.340.286.197)
III. CASH FLOWS FROM FINANCING ACTIVITIES				
3. Proceeds from borrowings	33		-	36.851.147.573
4. Repayments of borrowings	34		(2.313.264.772)	-
6. Dividends paid	36		-	(28.714.750.500)
Net cash inflows/(outflows) from financing activities	40		(2.313.264.772)	8.136.397.073
Net cash inflows/(outflows) (50 = 20+ 30 + 40)	50		34.797.661.322	(30.890.894.196)
Cash and cash equivalents at the beginning of the year	60		55.548.225.211	66.383.393.486
<i>Effect of foreign exchange differences</i>	61		-	-
Cash and cash equivalents at the end of the year (70 = 50+60+61)	70		90.345.886.533	35.492.499.290

Prepared By

Le Thi Thu Huong

Chief Accountant

Le Thi Thuy Hang

April 21, 2020
General Director



Huynh Thi Lan



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the accounting period from Jan. 01, 2020 to Mar. 31, 2020

Unit: VND

I. BUSINESS HIGHLIGHTS

1. Establishment

Mekophar Chemical Pharmaceutical Joint-Stock Company, whose business code is 0302533156, operates under Business registration certificate No. 4103000833 dated February 08, 2002 issued by the Department of Planning and Investment of Ho Chi Minh City and The eighteenth amended certificate dated May 30, 2019, the chartered capital is VND 232.490.000.000.

English name: Mekophar Chemical Pharmaceutical Joint Stock Company

Short name: Mekophar

Head office: No. 297/5 Ly Thuong Kiet Str., Dist. 11, HCMC.

The Company's branches are located at:

Hanoi branch: No. B26-B28-TT17 Van Quan, Yen Phuc, Phuc La, Ha Dong Dist., Hanoi City

Nghe An Branch: No. 79 Ho Huu Nhan, Vinh Tan, Vinh City, Nghe An Province

Da Nang branch: No. 410 Nguyen Tri Phuong, Hai Chau District, Da Nang City

Can Tho branch: No.17A Cach Mang Thang Tam Str., Binh Thuy Dist., Can Tho City

2. Structure of ownership:

Joint Stock Company.

3. Business sector:

Production and trading.

4. Principal activities

The Company's principal activities: Producing, trading medicine; Trading perfume; ; Trading cosmetics and other cleaning products; Trading medical tools; Maintaining and testing medicine; Retailing medicine; Producing packing used in pharmaceutical industry (plastic bottle, paper box, carton box); Producing technological food (except for producing and processing fresh food); Trading functional food; processing food; Producing cosmetics (not manufacturing chemicals, soap, and detergent at the head office); Trading real estates, leasing apartment, office; Trading garments; Producing bottled pure water; Trading beverages; Trading medical machinery and equipment; Trading other chemicals (except for chemicals used in agriculture); Trading plastics in primary form; Investment consultancy (except for accounting, finance, law); Consultancy on technology transfer; Commercial introduction and promotion; Acting as brokerage agent (except for real estates).

5. Normal operating cycle

Normal operating cycle of the Company lasts 12 months of the normal fiscal year beginning from January 01 and ending on December 31.

6. Operations in the fiscal year affecting the financial statements: Not applicable.

7. Total employees to March 31, 2020: 737 persons.

8. Enterprise Structure

8.1. List of subsidiaries

As at March 31, 2020, the Company has one (01) directly owned company as follows:

Company's name and address	Principal activities	Percentage of shareholding	Percentage of owning	Percentage of voting right
Mekophar Co.,Ltd Head office: Lot I-9-5, D2 Street, High-Tech Park, Long Thanh My Ward, District 9, HCMC	Producing biological products, medicine, cosmetics, functioning food ...and original cell	100%	100%	100%

II. ACCOUNTING PERIOD AND REPORTING CURRENCY

1. Fiscal year

The fiscal year is begun on January 01 and ended December 31 annually.

2. Reporting currency

Vietnam Dong (VND) is used as a currency unit for accounting records.

III. ADOPTION OF ACCOUNTING STANDARDS AND POLICIES

1. Applicable Accounting System

The Company applies Vietnamese Corporate Accounting System issued by the Vietnam Ministry of Finance in accordance with the guidance of Circular No. 200/2014/TT-BTC dated December 22, 2014.

2. Disclosure of compliance with Vietnamese Accounting Standards and the Vietnamese Accounting

We conducted our accounting, preparation and presentation of the financial statements in accordance with Vietnamese Accounting Standards and other relevant statutory regulations. The financial statements give a true and fair view of the state of affairs of the Company and the results of its operations as well as its cash flows.

The selection of figures and information presented in the notes to the financial statements is complied with the material principles in Vietnamese Accounting Standard No.21 - Presentation of the financial statements.

IV. APPLICABLE ACCOUNTING POLICIES

1. Foreign exchange rate applicable in accounting

The Company has translated foreign currencies into Vietnam Dong at the actual rate and book rate.

Principles for determining the actual rate

All transactions denominated in foreign currencies which arise during the period (trading foreign currencies, capital contribution or receipt of contributed capital, recording receivables and payables, purchasing assets or costs immediately paid by foreign currencies) are converted at the actual exchange rates ruling as of the transaction dates.

Closing balance of monetary items (cash, cash equivalents, payables and receivables, except for prepayments to suppliers, prepayments from customers, pre-paid expenses, deposits and unearned revenue) denominated in foreign currencies should be revaluated at the actual rate ruling as of the balance sheet date.

- The actual exchange rates upon revaluation of monetary assets denominated in foreign currencies which have been classified as assets will be the buying rate of Vietcombank. The buying rate as at March 31, 2020: 23.500 VND/USD; 25.636 VND/EUR.

- The actual exchange rates upon revaluation of monetary assets denominated in foreign currencies which have been classified as payables will be the selling rate stated by Vietcombank. The exchange rate as at March 31, 2020: 23.660 VND/USD; 26.593 VND/EUR.

Foreign exchange differences, which arise from foreign currency transactions during the period/year, shall be included in the income statement. Foreign exchange differences due to the revaluation of ending balances of the monetary items in foreign currencies after offsetting their positive differences against negative differences shall be included in the income statement.

Principle for determining book rate

When recovering receivables, deposits or payments for payables in foreign currencies, the Company uses specific identification book rate.

When making payment by foreign currencies, the Company uses moving weighted average rate.

2. Principles for recording cash and cash equivalents

Cash includes cash on hand, demand deposit and cash in transit.

Cash equivalents comprise term deposits and other short-term investments with an original maturity of three months or less, highly liquid, readily convertible to known amount of cash and subject to an insignificant risk of changes in value.

3. Principles for accounting financial investments

Principles for accounting held-to-maturity investments

Held-to-maturity investments include term deposits (including treasury bill, bill of exchange), bonds, loans, preferred share that the issuer is required to re-buy them in a certain time in the future and held-to-maturity loans for the purpose of periodic interest receiving and other held-to-maturity investments.

The held-to-maturity investments are initially recorded at the original cost including buying price and costs attributable to the acquisition of the investments. After initial recognition, if the provision for doubtful debts has not been made as statutorily required, these investments are revaluated at the recoverable value. When firm evidence shows that a portion or the whole investments may be unrecoverable, the loss will be recorded in financial expenses in the year and recorded in decrease of the investment's value.

Principles for recording financial investments in Subsidiary, Joint-ventures, Associates

Principles for recording financial investments in subsidiaries: Subsidiary is a company which the Company has shareholding of more than one half of the voting right in order to govern the financial and operating policies in order to obtain economic benefits from the subsidiary's operation. When the Company ceases to control the subsidiary, the investment in the subsidiary will be written down.

The investment in Joint-ventures is recorded when the Company holds joint control over these entities' financial and operating policies. When the Company ceases to control these entities, the investment will be written down.

The investment in associate is recorded when the Company has 20% - 50% of voting right in those companies and has considerable influence over their decisions on financial policies.

Investments in Subsidiary, Joint-ventures, associates are initially stated at original cost and will not be adjusted thereafter for change in the investor's share of the investee's net assets. The original cost includes purchase price and costs attributable to the investment. In case the investment is by non-monetary assets, the investment fee should be recorded at the fair value of the non-monetary assets at the date of occurrence.

Provision for loss of investments in subsidiaries, joint-ventures, associates is made when the investee suffers from loss and thus the Company possibly loses its capital or the investments' value is devalued. Basis for making provision for loss of investments is consolidated financial statements of the investee (if it is parent company), the investee's financial statements (if it is an independent enterprise without subsidiary).

Principles for recording equity investments in other entities

Equity investment in other entities represents the Company's investment in other entities' equity instruments. However, the Company does not hold any control or joint control right and exercise significant influences over the investees either.

The investments are stated at original cost including purchase price and costs directly attributable to the investment. In case of non-monetary assets investment, the investment fee should be recorded at the fair value of the non-monetary assets at the date of occurrence.

Regarding the investments the Company holds in a long time (not trading securities) and no significant influences are exercised on the investees, provision for loss will be made as follows:

- + If an investment in listed shares or the fair value of the investment is determined reliably, the allowance shall be made according to the market values of the shares.
- + If it is impossible to determine the investments' fair value at the reporting date, the provision will be made on the basis the loss that investee suffers. Basis for making provision for loss of investments is consolidated financial statements of the investee (if it is parent company), the investee's financial statements (if it is an independent enterprise without subsidiary).

4. Principles for recording trade receivables and other receivables:

Principle for recording receivables: At original cost less provision for doubtful debts.

The classifying of the receivables as trade receivables, inter-company receivables and other receivables depends on the nature of the transaction or relationship between the company and debtor.

Method of making provision for doubtful debts: Provision for doubtful debts is estimated for the loss value of the receivables, other held-to-maturity investments similar to doubtful debts that are overdue and undue, but are likely to become possibly irrecoverable due to insolvency of debtors who go bankruptcy, making procedures for dissolution, go missing or run away....

5. Principles for recording inventories:

Principles adopted in recording inventory: Inventories are stated at original cost less (-) the provision for the decline in value of obsolete and deteriorated inventories.

Original costs are determined as follows:

- The original cost of materials, merchandises consists of costs of purchase, costs of transportation and other costs incurred in bringing the inventories to their present location and condition.
- Finished goods: costs of materials, direct labor and manufacturing overheads which are allocated on the basis of major materials costs/normal operation level/costs of land use right and relevant overall costs incurred in the duration of building properties.
- Work in progress: costs of raw materials, labor and other directly costs for producing inventories incurred in the duration of building works in progress...

Method of calculating inventories' value: Weighted average method.

Method of accounting for the inventories: Perpetual method.

Method of making provision for decline in value of inventories: Provision for decline in value of inventories is made when the net realisable value of inventories is lower than their original cost. Net realisable value is the estimated selling price less the estimated costs of completion and selling expenses. Provision for decline in value of inventories is the difference between the cost of inventories greater than their net realisable value. Provision for decline in value of inventories is made for each inventory with the cost greater than the net realisable value.

6. Principles for recording fixed assets:

6.1 Principles for recording tangible fixed assets:

Tangible fixed assets are stated at original cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises all expenditures of bringing the asset to its working condition and location for its intended use. The expenditures incurred beyond their originally assessed standard of performance are capitalised as an additional cost of tangible fixed assets when they have resulted in an increase in the future economic benefits expected to be obtained from the use of those tangible fixed assets. The expenditures which do not meet the above conditions are charged to the expenses in the year.

When the assets are sold or disposed, their original costs and the accumulated depreciation which have been written off and any gain or loss from disposal of assets are recorded in the income statement.

Determination of original costs of tangible fixed assets:

Tangible fixed assets purchased

The original cost of purchased tangible fixed assets shall consist of the actual purchase price less (-) trade discounts or reduction plus (+) taxes (excluding taxes to be refunded) and relevant expenses calculated to the time when such fixed assets are put into operation such as fees for installation and trial operation of fixed assets; specialists and other direct costs.

The original cost of a tangible fixed asset formed from capital construction under the mode of tendering shall be the finalisation price of the construction project, other relevant fees plus (+) registration fee (if any).

Fixed assets which are buildings, structures attached to land use right, the value of land use right is computed separately and recorded as intangible fixed assets.

6.2 Principles for recording intangible fixed assets:

Intangible fixed assets are stated at cost less accumulated amortization. The original cost of a intangible fixed asset comprises all costs of owning the asset to the date it is put into operation as expected.

Principles for recording intangible fixed assets:

Purchase of separate intangible fixed assets

The original cost of purchased intangible fixed assets shall consist of the actual purchase price payable less (-) trade discounts or reduction plus (+) taxes (excluding taxes to be refunded) and relevant expenses calculated to the time when such fixed assets are put into operation. The land use rights which are purchased together with buildings, structures will be determined separately and recorded as intangible fixed assets.

If an intangible fixed asset is formed from the exchange involving payment accompanied with vouchers related to the capital ownership of the establishment, its original cost is the reasonable value of vouchers issued in relation to capital ownership.

Land use right

The original cost of an intangible fixed asset which is the land use right shall be the payment made to obtain the lawful land use right plus (+) compensatory payments for clearance of site, expenses for Computer software

The original cost of a in tangible fixed asset which is the computer software shall be the total of actual expenses incurred by the Company to obtain the computer software.

6.3 Method of depreciating and amortizing fixed assets

Depreciation is charged to write off the cost of fixed assets on a straight line basis over their estimated useful lives. Useful life means the duration in which the tangible fixed assets produce their effect on production and business.

The estimated useful life for assets is as follows:

Buildings and structures

5 - 25 years

<i>Machinery and equipment</i>	3 - 12 years
<i>Transportation and facilities</i>	5 - 8 years
<i>Office equipment</i>	3 - 10 years
<i>Right to use original cells</i>	3 years
<i>Land use rights indefinitely recorded at cost and is not amortized.</i>	

7. Principles for recording construction in progress:

Construction in progress is stated at original cost. These are all necessary costs for purchasing fixed assets.

These costs are capitalised as an additional cost of asset when the works have been completed. After the works have been finalized, the asset will be handed over and put into use.

8. Principles for recording liabilities

Liabilities are recorded at original cost and not lower than the payment obligation.

Liabilities shall be classified into trade payables, inter-company payables and other payables depending on the nature of transactions and relationship between the Company and debtors.

Liabilities must be kept records in detail according to payment schedule, creditor, type of original currency (including revaluation of liabilities payable which satisfying the definition of monetary assets denominated in foreign currencies) and other factors according to requirements of the enterprise.

At the reporting date, if it is evident that there is an unavoidable loss, an amount payable shall be recorded according to cautious rules.

9. Principles for recording provision liabilities:

Provisions are recognized when the following conditions are satisfied: the Company has a present (legal or constructive) obligations as a result of past events; it is probable that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated.

Value of provision liability being recorded: The value which is estimated to be the most reasonable for settling the present obligation at the balance sheet date.

Provision for payables includes the expenditures for doing scientific research. The provision value depends on the Company's operating results of each year.

10. Principles for recording unearned revenue

Unrealized revenue is the amount the customers prepaid for one or several accounting periods

Unearned revenue include amounts of customers paid in advance for one or many accounting periods for the revenue in correspondence with the value of goods, services.

Method of allocating unearned revenue is on the principle of conformity with obligations that the Company will perform in next one or several accounting periods.

11. Principles for recording owner's Equity

Principles for recording owner's Equity

The owners' equity is the amount that is contributed by members and supplemented from the profit after tax. The owners' equity will be recorded at the actual contributed capital by cash or assets in the early establishment period or additional mobilization to expand operation.

Principles for recording share premium, convertible bond option and other capitals

+ **Share premium** is the difference between the cost over and above the nominal value of the first issued or additionally issued share and the differences (increase or decrease) of the actual receiving amount against the repurchase price when treasury share is reissued. In case where shares are repurchased to cancel immediately at the purchase date, shares' value recorded decrease the business capital source at purchase date is the actual repurchase price and the business resource should be written down according to the par value and share premium of the repurchased shares.

+ **Principles for recognising undistributed profit:**

The undistributed profit is recorded at the profit (loss) from the Company's result of operation after deducting the current year corporate income tax and the adjusted items due to the retroactive application of changes in accounting policy and adjustments for material misstatement of the previous year.

The distributing of profit is based on the charter of the Company approved by the annual shareholder meeting.

12. Principles for recording treasury shares

The owners' equity instruments acquired by the Company (treasury share) are recorded at original cost and deducted into the owners' equity. The Company does not record gain (loss) when purchasing, selling, issuing or cancelling its equity instruments.

13. Principles for recording revenues

Revenue from goods sold

Revenue from the sale of good should be recognised when all the five (5) following conditions have been satisfied: 1) The enterprise has transferred to buyer the significant risks and rewards of ownership of the goods; 2) The enterprise retains neither continuing managerial involvement as an owner nor effective control over the goods sold; 3) The amount of revenue can be measured reliably; When the contract specifies that buyers are entitled to return products, goods they have bought under specific conditions, the enterprise will record the revenue only when those conditions no longer exist and the buyers do not have right to return products, goods (except for changing to other goods, services) 4) The economic benefits associated with the transaction has flown or will flow to the enterprise; 5) The costs incurred or to be incurred in respect of the transaction can be measured reliably.

Revenue from service rendered

Revenue from services rendered is recorded when the result of the supply of services is determined reliably. In case where the services are rendered in several periods, the revenue will recorded by the part of completed works at the balance sheet. Revenue from services rendered is determined when the following four conditions have been satisfied: 1. The revenue is determined firmly; When the contract specifies that buyers are entitled to return the service they have bought under specific conditions, the enterprise will record the revenue only when those conditions no longer exist and the buyers do not have right to return service; 2. The economic benefits associated with the transaction has flown or will flow from the supply of the provided service; 3. Part of completed works can be determined at the balance sheet date; 4. The costs incurred or to be incurred in respect of the transaction can be measured reliably.

If the contract's results can not be determined firmly, the revenue will be recorded at the recoverable level of expenses recorded.

Principles and method of recording revenue from asset lease

Revenue from asset lease is recorded on the principle of allocating advanced lease amount in conformity with lease term.

Principles for recording financial income

Financial incomes include interests, royalties, distributed dividends and profits and income from other financing activities (sale and purchase of securities, liquidation of capital in joint-ventures, investment in associates, subsidiaries, other investments; Foreign exchange gains).

Income arising from interests, royalties, distributed dividends and profits of the enterprises shall be recognized if they simultaneously satisfy the two (2) conditions below 1. It is possible to obtain economic benefits from the concerned transactions; 2. Income is determined with relative certainty.

- Interests recognized on the basis of the actual time and interest rates in each period;
- Royalties recognized on the basis of accrument in compliance with the contracts;

- Distributed dividends and profits shall be recognized when shareholders are entitled to receive dividends or the capital-contributing parties are entitled to receive profits from the capital contribution.

When an amount which has been recorded as an income becomes irrecoverable, such irrecoverable or uncertainly recoverable amount must be accounted as expense incurred in the period, but not recorded as income decrease.

14. Principles and method of recording cost of goods sold

Cost of goods sold are the cost of products, goods, services, investment properties; cost of construction products (as to construction enterprise) sold in the period; expenses related to trading the investment properties and other expenses recorded in the cost of goods sold or recorded a decrease in the cost of goods sold in reporting period. The cost of goods sold is recorded at the date the transaction incurs or likely to incur in the future regardless payment has been made or not. The cost of goods sold and revenue shall be recorded simultaneously on conformity principles. Expenses exceeding normal consumption level are recorded immediately to the cost of goods sold on prudent principle.

15. Principles and method of recording financial expenses

Financial expenses include expenses or loss related to the financial investment, borrowing cost and capital borrowing, contribution in joint-venture, associate, provision for devaluation of financial investment, loss from sale of foreign currencies, loss from foreign exchange loss and other financial

Financial expenses are recorded in details by their content and determined reliably when there are sufficient evidences on these expenses.

16. Principles and methods of recording current taxes and deferred taxes

Corporate income tax includes current corporate income tax and deferred corporate income tax incurred in the year and set basis for determining operating result after tax in current fiscal year.

Current tax: is the tax payable on the taxable income and tax rate enacted in current year in accordance with the law on corporate income tax.

The tax amounts payable to the State budget will be finalized with the tax office. Differences between the tax amounts payable specified in the book and the tax amounts under finalization will be adjusted when the tax finalization has been issued by the tax office.

Tax policies the Company should comply with are as follows:

The Company pays tax at 20%.

17. Principles for recording earnings per share

Basic earnings per share is calculated by dividing net income available to common shareholders before appropriating to Bonus and Welfare Fund by the weighted-average number of common shares outstanding during the period.

Diluted EPS is calculated by dividing net income available to common shareholders (after adjusting dividends of preferred convertible shares) by the weighted-average number of common share outstanding and the weighted-average number to be issued in case where all dilutive potential common are converted into common shares.

18. Financial instruments:

Initial recognition

Financial assets

According to Circular No. 210/2009/TT-BTC dated November 06, 2009 (Circular No. 210), financial assets are classified properly, for the purpose of presentation in the financial statements, into the financial assets which are stated at fair value through the Income Statement, loans and receivables, held-to-maturity investments and available-for-sale financial assets. The Company decides to classify these assets at the date of initial recognition.

At the date of initial recognition, the financial assets are recognized at cost plus transaction cost that are directly attributable to the acquisition of the financial assets.

Financial assets of the Company comprise cash, short-term deposits, trade accounts receivables and other receivables.

Financial liabilities

According to Circular 210, financial assets are classified properly, for the purpose of presentation in the financial statements, into the financial liabilities which are stated at fair value through the Income Statement, financial liabilities determined on amortised cost basis. The Company decides to classify these liabilities at the date of initial recognition.

At the date of initial recognition, the financial liabilities are recognized at cost plus transaction cost that are directly attributable to the acquisition of the financial liabilities.

Financial liabilities of the Company comprise trade payables, other payables, borrowings and liabilities.

Re-measurements after initial recognition

Currently, there are no requirements for the re-measurement of the financial instruments after initial recognition.

Offsetting

Financial assets and financial liabilities are offset and the net amount reported in the report on financial position if, and only if, there is a currently enforceable legal right to offset the financial assets against financial liabilities or vice-versa and there is an intention to settle on a net basis or to realize the assets and settle the liability simultaneously.

19. Related parties

Related parties include: Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with the Company. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Company and close members of the family of these individuals and companies associated with these individuals also constitute related parties. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

20. Principles for presenting assets, revenue and operating results by segment

A reportable segment includes business segment or a geographical segment.

A business segment is a distinguishable component of an enterprise that is engaged in providing an individual product or service or a group of related products or services and that is subject to risks and returns that are different from those of other business segments.

A geographical segment is a distinguishable component of an enterprise that is engaged in providing products or services within a particular economic environment and that is subject to risks and returns that are different from those of components operating in other economic environments.

For the purpose of management, the Company operates in a large scale of the country, so it presents major segment reporting by business sector, the minor segment reporting by geographical segment.

V. ADDITIONAL INFORMATION FOR ITEMS SHOWN IN THE BALANCE SHEET

1. Cash and cash equivalents	Mar. 31, 2020	Jan. 01, 2020
Cash	35.345.886.533	37.548.225.211
Cash on hand	3.399.456.565	2.358.373.931
Demand deposits	31.946.429.968	35.189.851.280
<i>VND</i>	<i>30.909.695.761</i>	<i>34.976.001.929</i>
<i>USD</i>	<i>1.036.734.207</i>	<i>213.849.351</i>
Cash Equivalents	55.000.000.000	18.000.000.000
Total	90.345.886.533	55.548.225.211

2. Short-term financial investments

	Mar. 31, 2020		Jan. 01, 2020	
	Amount	Value	Amount	Value
Trading securities	676.956	10.946.711.100	676.956	10.946.711.100
<i>VIDIPHA Pharmaceutical JSC</i>	<i>180.000</i>	<i>4.070.000.000</i>	<i>180.000</i>	<i>4.070.000.000</i>
<i>Pharmaceutical Packaging JSC</i>	<i>477.775</i>	<i>6.635.250.000</i>	<i>477.775</i>	<i>6.635.250.000</i>
<i>OPC Pharmaceutical JSC</i>	<i>19.181</i>	<i>241.461.100</i>	<i>19.181</i>	<i>241.461.100</i>
Held-to-maturity investments		170.119.671.233		80.000.000.000
<i>Term deposits</i>		<i>170.119.671.233</i>		<i>80.000.000.000</i>
Total		181.066.382.333		90.946.711.100

3. Trade accounts receivable

	Mar. 31, 2020	Jan. 01, 2020
Local customers	107.817.955.269	117.454.099.495
Foreign customers	36.293.852.606	39.742.538.497
Total	144.111.807.875	157.196.637.992

4. Prepayments to suppliers

	Mar. 31, 2020	Jan. 01, 2020
Local customers	5.617.010.535	2.041.687.591
Foreign customers	13.861.799.708	18.543.442.428
Total	19.478.810.243	20.585.130.019

5. Other receivables

	Mar. 31, 2020	Jan. 01, 2020
Short-term		
Advances	15.000.000	
<i>Health, social insurance, trade union fee</i>	435.292.383	369.181.968
<i>Consideration for the members of the Board of Management not holding direct management</i>	420.000.000	336.000.000
<i>Other receivables</i>	256.248.360	251.348.360
Total	1.126.540.743	956.530.328

6. Inventories

	Mar. 31, 2020	Jan. 01, 2020
Raw materials	146.386.054.486	154.543.638.717
Tools & supplies	2.269.001.060	2.838.046.143
Works in progress	20.649.007.055	21.517.166.055
Finished goods	67.191.345.863	70.512.495.808
Merchandise inventory	3.806.291	7.486.943
Total	236.499.214.755	249.418.833.666

7. Tangible fixed assets (See page 20)

8. Intangible fixed assets

	Land use rights	Patents, copyrights	Total
Original cost			
Opening balance	7.438.152.000	5.473.676.139	12.911.828.139
<i>New purchases</i>		-	-
<i>Disposal, sale</i>			
Closing balance	7.438.152.000	5.473.676.139	12.911.828.139
Accumulated amortization			
Opening balance	-	2.938.747.224	2.938.747.224
<i>Charge for the year</i>		138.268.851	138.268.851
<i>Disposal, sale</i>			
Closing balance	-	3.077.016.075	3.077.016.075
Net book value			
As at the beginning of the year	7.438.152.000	2.534.928.915	9.973.080.915
As at the end of the period	7.438.152.000	2.396.660.064	9.834.812.064

9. Capital construction in progress

	Mar. 31, 2020	Jan. 01, 2020
Accounting software	595.425.000	595.425.000
Others	8.181.818	
Project of Investing in Development Research and Producing Biological and Pharmaticeual Products.	176.008.379.284	741.395.221.105
Total	176.611.986.102	741.990.646.105

10. Long-term investments

	Mar. 31, 2020		Jan. 01, 2020	
	Amount	Value	Amount	Value
Investments in equity of other entities	2.464.000	24.068.960.000	2.464.000	24.068.960.000
Orchids Co.,Ltd - Percentage of contribution: 15%		5.550.000.000		5.550.000.000
An Sinh Hospital - Percentage of contribution: 18,34%	2.464.000	18.518.960.000	2.464.000	18.518.960.000
Total	2.464.000	24.068.960.000	2.464.000	24.068.960.000

On March 31, 2020 the Company used the amount of VND 900.000.000.000 to invest in Mekophar Co.,Ltd for building new plant of the Project "Investing in Development research and producing biological and Pharmaticeual Products " of Mekophar Co.,Ltd, High -Tech Zone, Long Thanh My Ward, Dist. 9, HCMC.

11. Prepaid expenses

Short-term prepaid expenses

	Mar. 31, 2020	Jan. 01, 2020
Office lease, others	44.000.000	121.581.311
Fire insurance costs	192.121.875	307.395.000
Repair of fixed assets	1.733.613.194	2.115.263.779
Others (Mekophar Co., Ltd)	2.778.604.969	969.500.061
Total	4.748.340.038	3.513.740.151

Long-term prepaid expenses			
Repair of fixed assets		1.753.631.501	324.634.954
Others (Mekophar Co., Ltd)		6.261.315.498	5.816.820.143
Total		8.014.946.999	6.141.455.097
12. Trade payables			
		Mar. 31, 2020	Jan. 01, 2020
Local suppliers		25.202.632.540	16.855.691.536
Foreign suppliers		3.166.996.263	5.852.961.583
Total		28.369.628.803	22.708.653.119
13. Prepayments from customers			
		Mar. 31, 2020	Jan. 01, 2020
Local customers		12.484.729.919	15.288.790.672
Foreign customers		4.825.150.852	2.171.325.680
Total		17.309.880.771	17.460.116.352
14. Taxes and payables to the State Budget			
		Mar. 31, 2020	Jan. 01, 2020
VAT output		892.862.523	1.133.078.834
VAT on import		551.391.997	177.491.158
Corporate income tax		4.852.825.105	995.068.304
Land and housing taxes, land rentals, others		1.799.532.000	-
Total		8.096.611.625	2.305.638.296
15 Short-term other payables			
		Mar. 31, 2020	Jan. 01, 2020
Social insurance, health insurance, trade union fee, Communist party membership fee		192.946.460	181.578.906
Board of Management		344.555.555	344.555.555
Other payables		17.115.094.578	17.115.094.578
Total		17.652.596.593	17.641.229.039
16. Owners' equity			
a. Comparison schedule for changes in Owner's Equity (See page 21)			
b. Details of owners' shareholding			
	% of shareholding	Mar. 31, 2020	Jan. 01, 2020
Shareholding by the State	18,20%	42.304.320.000	42.304.320.000
Shareholding by other investors	81,80%	190.185.680.000	190.185.680.000
Share premium		409.789.114.458	409.789.114.458
Treasury share		(14.487.151.158)	(14.487.151.158)
Total	100,0%	627.791.963.300	627.791.963.300

* Number of treasury shares: 277.646, equivalent to VND14.487.151.158.

c. Shares	Mar. 31, 2020	Jan. 01, 2020
Number of shares registered to be issued	23.249.000	23.249.000
Number of shares sold out to the public	23.249.000	23.249.000
<i>Ordinary share</i>	23.249.000	23.249.000
Number of shares repurchased	277.646	277.646
<i>Ordinary share</i>	277.646	277.646
Number of existing shares in issue	22.971.354	22.971.354
<i>Ordinary share</i>	22.971.354	22.971.354
<i>Par value: VND/share.</i>	10.000	10.000

VI. ADDITIONAL INFORMATION FOR ITEMS IN THE INCOME STATEMENT

	From Jan. 01, 2020 to Mar. 31, 2020	From Jan. 01, 2019 to Mar. 31, 2019
1. Sales		
Revenue from finished goods sold	173.354.746.480	146.561.241.521
Revenue from services of original cells bank	15.810.349.089	13.224.336.019
Revenue from merchandises sold	210.852.015.836	106.916.721.825
Revenue from sale of materials	2.614.548.666	2.161.407.692
Revenue from office lease	1.843.153.086	2.635.024.094
Total	404.474.813.157	271.498.731.151
2. Sales deductions		
Sales returns	47.545.769	95.426.359
Total	47.545.769	95.426.359
3. Net sales		
Revenue from finished goods sold	173.336.092.280	146.465.815.162
Revenue from exchange of services	15.810.349.089	13.224.336.019
Revenue from merchandises sold	210.823.124.267	106.916.721.825
Revenue from construction contract	2.614.548.666	2.161.407.692
Revenue from trading investment properties	1.843.153.086	2.635.024.094
Total	404.427.267.388	271.403.304.792
4. Cost of sales		
Cost of finished goods sold	111.217.341.981	95.019.247.124
Cost of service of original cells bank	4.418.825.772	4.164.072.226
Cost of merchandises sold	209.979.098.869	106.340.452.084
Cost of materials, services rendered	2.306.839.323	1.716.075.719
Total	327.922.105.945	207.239.847.153

	From Jan. 01, 2020 to Mar. 31, 2020	From Jan. 01, 2019 to Mar. 31, 2019
5. Financial income		
Interest income from deposits, loans	499.728.492	154.548.362
Realised foreign exchange gains	38.185.424	5.490.992
Total	537.913.916	160.039.354
6. Financial expenses		
Realised foreign exchange losses	251.245.579	147.618.143
Interest	84.648.032	89.656.667
Provision for devaluation of investment loss, other	25.000.003	-
Total	360.893.614	237.274.810
7. Selling expenses		
Salaries	7.273.557.527	6.184.298.718
Commission	6.090.537.089	5.402.805.366
Depreciation	67.903.476	43.402.785
Services bought from outsiders	5.627.673.944	4.343.218.860
Transportation	2.577.554.349	1.965.905.180
Other sundry expenses by cash	58.133.600	56.633.600
Total	21.695.359.985	17.996.264.509
8. General and administration expenses		
Salaries	11.722.796.142	10.605.068.441
Materials and packaging	1.799.452.925	3.081.717.812
Depreciation	4.027.556.436	907.929.737
Taxes, fees and duties	2.346.996.442	5.416.947.524
Services bought from outsiders	4.739.127.810	553.825.410
Other sundry expenses by cash	6.131.735.687	6.812.839.533
Total	30.767.665.442	27.378.328.457
9. Other income		
Liquidation of fixed assets	27.272.727	10.000.000
Other income (Treatment to surplus amount upon the counting)	207.332.140	1.060.661.950
Other income	30.665.594	72.000.000
Total	265.270.461	1.142.661.950
10. Other expenses		
Other expenses (Treatment to deficient amount upon the counting, other)	220.301.254	13.986.356
Total	220.301.254	13.986.356

	From Jan. 01, 2020 to Mar. 31, 2020	From Jan. 01, 2019 to Mar. 31, 2019
11. Current corporate income tax		
- Current corporate income tax	4.852.825.105	5.018.177.171
+ Parent Company	4.852.825.105	5.018.177.171
+ Subsidiary Company	-	-
- Total current corporate income tax	4.852.825.105	5.018.177.171

	From Jan. 01, 2020 to Mar. 31, 2020	From Jan. 01, 2019 to Mar. 31, 2019
12. Costs of production and doing business by factors		
Raw materials	92.677.118.324	96.100.141.980
Labour cost	31.652.768.869	27.854.384.310
Depreciation and amortization	7.661.192.673	2.587.104.377
Services bought	17.085.179.084	10.255.136.004
Other sundry cash expense	15.899.025.053	18.850.374.787
Total	164.975.284.003	155.647.141.458

	From Jan. 01, 2020 to Mar. 31, 2020	From Jan. 01, 2019 to Mar. 31, 2019
13. Earnings/Diluted earnings per share		
Accounting profit after corporate income tax	19.411.300.420	16.451.803.497
Profit or loss attributable to ordinary equity holders	19.411.300.420	16.451.803.497
Average ordinary shares outstanding during the year	22.971.354	19.143.167
Earnings per share	845	859

VII. OTHER INFORMATION

Related party transactions

Related parties	Relationship	Transactions	Movement	Value
Mekophar Co.,Ltd	Subsidiary Company	Sale of goods	Opening balance	-
			Sale of goods	116.106.690
			Proceeds	-
			Closing balance	116.106.690

Prepared By



Le Thi Thu Huong

Chief Accountant



Le Thi Thuy Hang



HCMC, April 21, 2020
General Director



Huynh Thi Lan



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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the accounting period from Jan. 01, 2020 to Mar. 31, 2020

Unit: VND

V.7. Tangible fixed assets

Items	Buildings & Structures	Machinery & Equipment	Transportation & Facilities	Others	Total
Original cost					
Opening balance	53.610.571.336	130.263.108.547	15.643.016.181	51.439.047.261	250.955.743.325
<i>New purchase</i>	<i>496.242.987.845</i>	<i>67.469.220.174</i>		<i>4.499.517.893</i>	<i>568.211.725.912</i>
<i>Disposal, sale</i>			<i>114.469.048</i>		<i>114.469.048</i>
Closing balance	549.853.559.181	197.732.328.721	15.528.547.133	55.938.565.154	819.053.000.189
Accumulated depreciation					
Opening balance	38.242.229.159	111.945.613.354	13.285.322.782	44.932.239.919	208.405.405.214
<i>Charge for the year</i>	<i>3.587.342.040</i>	<i>3.162.597.702</i>	<i>165.595.873</i>	<i>607.388.207</i>	<i>7.522.923.822</i>
<i>Disposal, sale</i>			<i>114.469.048</i>		<i>114.469.048</i>
Closing balance	41.829.571.199	115.108.211.056	13.336.449.607	45.539.628.126	215.813.859.988
Net book value					
As at beginning of the year	15.368.342.177	18.317.495.193	2.357.693.399	6.506.807.342	42.550.338.111
As at the end of the period	508.023.987.982	82.624.117.665	2.192.097.526	10.398.937.028	603.239.140.201



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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the accounting period from Jan. 01, 2020 to Mar. 31, 2020

Unit: VND

V.17. Owner's Equity

a. Comparison schedule for changes in Owner's Equity

Items	Paid-in Capital	Share Premium	Treasury Share	Investment and Development	Undistributed Earnings	Total
Prior year opening balance	194.208.130.000	295.058.504.458	(14.487.151.158)	505.320.886.183	111.536.195.354	1.091.636.564.837
Profit of year 2019					65.470.493.610	65.470.493.610
Capital increase by issuing shares	38.281.870.000	114.730.610.000			-	153.012.480.000
Consideration for the members of the Board of Management not holding direct management in 2018					(326.000.000)	(326.000.000)
Bonus for the Board of Management in 2018					(912.000.000)	(912.000.000)
Appropriation to funds from profit of 2018				41.086.792.234	(41.086.792.234)	-
Appropriation to bonus and welfare fund from profit of 2018					(9.977.949.192)	(9.977.949.192)
Dividends paid to shareholders from profit of 2018					(28.714.750.500)	(28.714.750.500)
Decease of dividends received from associated Company in prior years.					(6.518.703.428)	(6.518.703.428)
Prior year closing balance	232.490.000.000	409.789.114.458	(14.487.151.158)	546.407.678.417	89.470.493.610	1.263.670.135.327
Current year opening balance	232.490.000.000	409.789.114.458	(14.487.151.158)	546.407.678.417	89.470.493.610	1.263.670.135.327
Profit of current period					19.411.300.420	19.411.300.420
Current period closing balance	232.490.000.000	409.789.114.458	(14.487.151.158)	546.407.678.417	108.881.794.030	1.283.081.435.747