



**MEKOPHAR**

**CHEMICAL PHARMACEUTICAL  
JOINT-STOCK COMPANY**

**REVIEWED  
FINANCIAL STATEMENTS  
FOR YEAR 2019**



## BALANCE SHEET

As at December 31, 2019

Unit : VND

ASSETS	Code	Notes	Dec. 31,2019	Jan. 01,2019
<b>A - CURRENT ASSETS</b>	<b>100</b>		<b>517,809,857,802</b>	<b>510,770,901,658</b>
<b>I. Cash and cash equivalents</b>	<b>110</b>	V.1	<b>46,134,023,783</b>	<b>60,751,967,400</b>
1. Cash	111		36,134,023,783	30,751,967,400
2. Cash equivalents	112		10,000,000,000	30,000,000,000
<b>II. Short-term investments</b>	<b>120</b>	V.2	<b>65,946,711,100</b>	<b>10,946,711,100</b>
1. Short-term investments	121		10,946,711,100	10,946,711,100
3. Held-to-maturity investments	123		55,000,000,000	-
<b>III. Accounts receivable</b>	<b>130</b>		<b>156,220,745,390</b>	<b>217,443,031,240</b>
1. Trade accounts receivable	131	V.3	157,196,637,992	128,807,560,435
2. Prepayments to suppliers	132	V.4	14,354,716,998	9,478,377,575
6. Other receivables	136	V.5	950,473,628	81,232,545,207
7. Provision for doubtful debts	137		(16,281,083,228)	(2,075,451,977)
<b>IV. Inventories</b>	<b>140</b>		<b>246,581,537,157</b>	<b>219,449,592,690</b>
1. Inventories	141	V.6	246,581,537,157	219,449,592,690
2. Provision for decline in value of inventories	149		-	-
<b>V. Other current assets</b>	<b>150</b>		<b>2,926,840,372</b>	<b>2,179,599,228</b>
1. Short-term prepayments	151	V.11	2,544,240,090	1,242,213,210
2. Deductible VAT	152		-	-
3. Taxes and other receivables from the State Budget	153		382,600,282	937,386,018
<b>B - LONG-TERM ASSETS</b>	<b>200</b>		<b>928,065,148,982</b>	<b>756,533,287,450</b>
<b>I. Long-term receivables</b>	<b>210</b>		<b>-</b>	<b>-</b>
<b>II. Fixed assets</b>	<b>220</b>		<b>52,523,419,026</b>	<b>52,100,902,943</b>
1. Tangible fixed assets	221	V.7	42,550,338,111	44,649,417,603
- Cost	222		250,836,493,325	243,058,808,889
- Accumulated depreciation	223		(208,286,155,214)	(198,409,391,286)
3. Intangible fixed assets	227	V.8	9,973,080,915	7,451,485,340
- Cost	228		12,911,828,139	10,146,451,139
- Accumulated amortization	229		(2,938,747,224)	(2,694,965,799)
<b>III. Investment Properties</b>	<b>230</b>		<b>-</b>	<b>-</b>
<b>IV. Long-term work in progress</b>	<b>240</b>		<b>595,425,000</b>	<b>3,140,802,000</b>
2. Construction in progress	242	V.9	595,425,000	3,140,802,000
<b>V. Long-term investments</b>	<b>250</b>	V.10	<b>874,621,670,002</b>	<b>700,345,023,638</b>
1. Investments in subsidiaries	251		900,000,000,000	700,000,000,000
2. Investments in associates, joint-ventures	252		18,518,960,000	18,510,000,000
3. Other long-term investments	253		5,550,000,000	5,550,000,000
4. Provision for decline in the value of long-term investments	254		(49,447,289,998)	(23,714,976,362)
<b>VI. Other long-term assets</b>	<b>260</b>		<b>324,634,954</b>	<b>946,558,869</b>
1. Long-term prepaid expenses	261	V.11	324,634,954	946,558,869
<b>TOTAL ASSETS (270 = 100 + 200)</b>	<b>270</b>		<b>1,445,875,006,784</b>	<b>1,267,304,189,108</b>

RESOURCES	Code	Notes	Dec. 31,2019	Jan. 01,2019
<b>C - LIABILITIES</b>	<b>300</b>		<b>183,604,871,457</b>	<b>182,186,327,699</b>
<b>I. Current liabilities</b>	<b>310</b>		<b>91,537,635,049</b>	<b>103,282,311,355</b>
1. Trade accounts payable	311	V.12	25,553,455,490	28,795,624,575
2. Advances from customers	312	V.13	17,460,116,352	10,766,655,120
3. Taxes and other payables to the State Budget	313	V.14	3,705,638,296	12,365,742,112
4. Payables to employees	314		9,958,847,370	8,438,191,703
5. Accrued expenses	315		5,500,000	172,000,000
9. Other payables	319	V.15	17,641,229,039	17,811,236,685
10. Short-term borrowings	320		-	-
11. Provision for short-term payables	321		-	-
12. Bonus and welfare fund	322		17,212,848,502	24,932,861,160
<b>II. Long-term liabilities</b>	<b>330</b>		<b>92,067,236,408</b>	<b>78,904,016,344</b>
6. Unrealized revenue	336		92,067,236,408	71,904,016,344
12. Provision for long-term liabilities	342	V.16	-	7,000,000,000
13. Fund for science and technology development	343		-	-
<b>D - OWNERS' EQUITY</b>	<b>400</b>		<b>1,262,270,135,327</b>	<b>1,085,117,861,409</b>
<b>I. Owners' equity</b>	<b>410</b>	V.17	<b>1,262,270,135,327</b>	<b>1,085,117,861,409</b>
1. Share capital	411		232,490,000,000	194,208,130,000
- Share with voting rights	411a		232,490,000,000	194,208,130,000
- Preferred shares	411b		-	-
2. Share premium	412		409,789,114,458	295,058,504,458
5. Treasury shares	415		(14,487,151,158)	(14,487,151,158)
8. Investment and development fund	418		546,407,678,417	505,320,886,183
11. Undistributed earnings	421		88,070,493,610	105,017,491,926
-Undistributed earnings up to period year -end	421a		24,000,000,000	4,000,000,000
-Undistributed earnings this period	421b		64,070,493,610	101,017,491,926
12. Investment reserve for basic construction	422		-	-
<b>II. Budget sources and other funds</b>	<b>430</b>	V.18	<b>-</b>	<b>-</b>
<b>TOTAL RESOURCES (440 = 300 + 400)</b>	<b>440</b>		<b>1,445,875,006,784</b>	<b>1,267,304,189,108</b>

Prepared By



Le Thi Thu Huong

Chief Accountant



Le Thi Thuy Hang

HCMC, January 22, 2020

General Director




Huynh Thi Lan

**INCOME STATEMENT****Year 2019***Unit : VND*

ITEMS	Code	Notes	Twelve-month period ended	
			31/12/2019	31/12/2018
<b>1. Sales</b>	<b>01</b>	VI.1	<b>1,218,668,342,379</b>	<b>1,160,498,856,888</b>
2. Less sales deductions	02	VI.2	1,468,552,507	3,259,428,916
<b>3. Net sales</b>	<b>10</b>	VI.3	<b>1,217,199,789,872</b>	<b>1,157,239,427,972</b>
4. Cost of sales	11	VI.4	930,688,191,939	893,039,514,957
<b>5. Gross profit</b>	<b>20</b>		<b>286,511,597,933</b>	<b>264,199,913,015</b>
<b>6. Financial income</b>	<b>21</b>	VI.5	<b>13,280,013,210</b>	<b>11,620,659,806</b>
7. Financial expenses	22	VI.6	26,947,775,173	865,097,771
<i>In which: loan interest expenses</i>	23		<i>147,343,121</i>	-
8. Selling expenses	25	VI.7	84,060,480,868	79,491,727,623
9. General & administration expenses	26	VI.8	103,726,430,893	73,738,373,428
<b>10. Operating profit</b>	<b>30</b>		<b>85,056,924,209</b>	<b>121,725,373,999</b>
<b>11. Other income</b>	<b>31</b>	VI.9	<b>1,843,552,662</b>	<b>6,918,957,089</b>
12. Other expenses	32	VI.10	374,523,739	403,830,501
<b>13. Other profit</b>	<b>40</b>		<b>1,469,028,923</b>	<b>6,515,126,588</b>
<b>14. Net accounting profit before tax</b>	<b>50</b>		<b>86,525,953,132</b>	<b>128,240,500,587</b>
15. Corporate income tax - current	51	VI.11	22,455,459,522	27,223,008,661
16. Corporate income tax - deferred	52		-	-
<b>17. Net profit after corporate income tax</b>	<b>60</b>		<b>64,070,493,610</b>	<b>101,017,491,926</b>

Prepared By

*Le Thi Thu Huong*

Chief Accountant

*Le Thi Thuy Hang*

HCMC, January 22, 2020

General Director

*Huynh Thi Lan*



## CASH FLOW STATEMENT

(Under indirect method)

Year 2019

Unit : VND

ITEMS	Code	Notes	Twelve-month period ended	
			31/12/2019	31/12/2018
1	2	3	4	5
<b>I. CASH FLOWS FROM OPERATING ACTIVITIES</b>				
<b>1. Net profit before tax</b>	<b>01</b>		<b>86,525,953,132</b>	<b>128,240,500,587</b>
<b>2. Adjustments for :</b>			<b>37,540,406,832</b>	<b>2,193,048,491</b>
- Depreciation and amortisation	02		10,596,012,205	11,384,771,245
- Provisions	03		39,937,944,887	2,195,792,184
- Unrealised foreign exchange gains/ losses	04		43,100,796	(632,758,203)
- Gains/losses from investing activities	05		(13,183,994,177)	(10,754,756,735)
- Interest expense	06		147,343,121	-
<b>3. Profit from operating activities before changes in working capital</b>	<b>08</b>		<b>124,066,359,964</b>	<b>130,433,549,078</b>
- Increase (-)/ decrease (+) in receivables	09		47,560,373,744	(22,742,280,012)
- Increase (-)/ decrease (+) in inventories	10		(27,131,944,467)	(2,560,713,075)
- Increase (+)/ decrease (-) in payables	11		17,875,338,574	(30,786,808,701)
- Increase (-)/ decrease (+) in prepaid expenses	12		(680,102,965)	6,542,619
- Interest paid	14		(147,343,121)	-
- Corporate income tax paid	15		(31,224,629,863)	(28,636,644,792)
- Other receipts from operating activities	16		-	-
- Other payments for operating activities	17		(18,935,961,850)	(10,812,206,412)
<b>Net cash inflows/(outflows) from operating activities</b>	<b>20</b>		<b>111,382,090,016</b>	<b>34,901,438,705</b>
<b>II. CASH FLOWS FROM INVESTING ACTIVITIES</b>				
1. Purchases of fixed assets and other long-term assets	21		(8,473,151,288)	(3,100,055,000)
2. Proceeds from disposals of fixed assets and other long-term assets	22		37,272,727	83,636,364
3. Loans granted, purchases of debt instruments of other entities	23		(55,000,000,000)	-
5. Investments in other entities	25		(200,008,960,000)	-
6. Proceeds from divestment in other entities	26		-	22,000,000,000
7. Dividends and interest received	27		13,146,721,450	6,631,620,371
<b>Net cash inflows/(outflows) from investing activities</b>	<b>30</b>		<b>(250,298,117,111)</b>	<b>25,615,201,735</b>
<b>III. CASH FLOWS FROM FINANCING ACTIVITIES</b>				
1. Proceeds from issue of shares and capital contribution	31		153,012,480,000	-
3. Proceeds from borrowings	33		20,944,069,110	-
4. Repayments of borrowings	34		(20,944,069,110)	-
6. Dividends paid	36		(28,714,750,500)	(38,286,334,000)
<b>Net cash inflows/(outflows) from financing activities</b>	<b>40</b>		<b>124,297,729,500</b>	<b>(38,286,334,000)</b>
<b>Net cash inflows/(outflows) (50 = 20+ 30 + 40)</b>	<b>50</b>		<b>(14,618,297,595)</b>	<b>22,230,306,440</b>
<b>Cash and cash equivalents at the beginning of the year</b>	<b>60</b>		<b>60,751,967,400</b>	<b>38,520,852,910</b>
<i>Effect of foreign exchange differences</i>	<i>61</i>		<i>353,978</i>	<i>808,050</i>
<b>Cash and cash equivalents at the end of the year (70 = 50+60+61)</b>	<b>70</b>		<b>46,134,023,783</b>	<b>60,751,967,400</b>

Prepared By

Le Thi Thu Huong

Chief Accountant

Le Thi Thuy Hang

HCMC, January 22, 2020

General Director



Huynh Thi Lan



## **NOTES TO THE FINANCIAL STATEMENTS**

**Year 2019**

*Unit: VND*

### **I. BUSINESS HIGHLIGHTS**

#### **1. Establishment**

Mekophar Chemical Pharmaceutical Joint-Stock Company, whose business code is 0302533156, operates under Business registration certificate No. 4103000833 dated February 08, 2002 issued by the Department of Planning and Investment of Ho Chi Minh City and The eighteenth amended certificate dated May 30, 2019, the chartered capital is VND 232,490,000,000.

English name: Mekophar Chemical Pharmaceutical Joint Stock Company

Short name: Mekophar

Head office: No. 297/5 Ly Thuong Kiet Str., Dist. 11, HCMC.

The Company's branches are located at:

Hanoi branch: No. B26-B28-TT17 Van Quan, Yen Phuc, Phuc La, Ha Dong Dist., Hanoi City

Nghe An Branch: No. 79 Ho Huu Nhan, Vinh Tan, Vinh City, Nghe An Province

Da Nang branch: No. 410 Nguyen Tri Phuong, Hai Chau District, Da Nang City

Can Tho branch: No.17A Cach Mang Thang Tam Str., Binh Thuy Dist., Can Tho City

#### **2. Structure of ownership:**

Joint Stock Company.

#### **3. Business sector:**

Production and trading.

#### **4. Principal activities**

The Company's principal activities: Producing, trading medicine; Trading perfume; ; Trading cosmetics and other cleaning products; Trading medical tools; Maintaining and testing medicine; Retailing medicine; Producing packing used in pharmaceutical industry (plastic bottle, paper box, carton box); Producing technological food (except for producing and processing fresh food); Trading functional food; processing food; Producing cosmetics (not manufacturing chemicals, soap, and detergent at the head office); Trading real estates, leasing apartment, office; Trading garments; Producing bottled pure water; Trading beverages; Trading medical machinery and equipment; Trading other chemicals (except for chemicals used in agriculture); Trading plastics in primary form; Investment consultancy (except for accounting, finance, law); Consultancy on technology transfer; Commercial introduction and promotion; Acting as brokerage agent (except for real estates).

#### **5. Normal operating cycle**

Normal operating cycle of the Company lasts 12 months of the normal fiscal year beginning from January 01 and ending on December 31.

#### **6. Operations in the fiscal year affecting the financial statements:** Not applicable.

#### **7. Total employees to December 31, 2019:** 750 persons.

#### **8. Enterprise Structure**

##### **8.1. List of subsidiaries**

As at December 31, 2019, the Company has one (01) directly owned company as follows:

Company's name and address	Principal activities	Percentage of shareholding	Percentage of owning	Percentage of voting right
Mekophar Co.,Ltd  Head office: Lot I-9-5, D2 Street, High-Tech Park, Long Thanh My Ward, District 9, HCMC	Producing biological products, medicine, cosmetics, functioning food ...and original cell	100%	100%	100%

## 8.2. List of Joint-ventures and associates

As at December 31, 2019, the Company has one (01) associate as follows:

Company's name and address	Principal activities	Percentage of shareholding	Percentage of owning	Percentage of voting right
An Sinh Hospital  10 Tran Huy Lieu, Ward 12, Phu Nhuan, HCMC	Medically examining and treating	22%	22%	22%

## II. ACCOUNTING PERIOD AND REPORTING CURRENCY

### 1. Fiscal year

The fiscal year is begun on January 01 and ended December 31 annually.

### 2. Reporting currency

Vietnam Dong (VND) is used as a currency unit for accounting records.

## III. ADOPTION OF ACCOUNTING STANDARDS AND POLICIES

### 1. Applicable Accounting System

The Company applies Vietnamese Corporate Accounting System issued by the Vietnam Ministry of Finance in accordance with the guidance of Circular No. 200/2014/TT-BTC dated December 22, 2014.

### 2. Disclosure of compliance with Vietnamese Accounting Standards and the Vietnamese Accounting

We conducted our accounting, preparation and presentation of the financial statements in accordance with Vietnamese Accounting Standards and other relevant statutory regulations. The financial statements give a true and fair view of the state of affairs of the Company and the results of its operations as well as its cash flows.

The selection of figures and information presented in the notes to the financial statements is complied with the material principles in Vietnamese Accounting Standard No.21 - Presentation of the financial statements.

## IV. APPLICABLE ACCOUNTING POLICIES

### 1. Foreign exchange rate applicable in accounting

The Company has translated foreign currencies into Vietnam Dong at the actual rate and book rate.

#### Principles for determining the actual rate

All transactions denominated in foreign currencies which arise during the period (trading foreign currencies, capital contribution or receipt of contributed capital, recording receivables and payables, purchasing assets or costs immediately paid by foreign currencies) are converted at the actual exchange rates ruling as of the transaction dates.

Closing balance of monetary items (cash, cash equivalents, payables and receivables, except for prepayments to suppliers, prepayments from customers, pre-paid expenses, deposits and unearned revenue) denominated in foreign currencies should be revaluated at the actual rate ruling as of the balance sheet date.

- The actual exchange rates upon revaluation of monetary assets denominated in foreign currencies which have been classified as assets will be the buying rate of Vietcombank. The buying rate as at December 31, 2019: 23,110 VND/USD; 25,754 VND/EUR.

- The actual exchange rates upon revaluation of monetary assets denominated in foreign currencies which have been classified as payables will be the selling rate stated by Vietcombank. The exchange rate as at December 31, 2019: 23,230 VND/USD; 26,602 VND/EUR.

Foreign exchange differences, which arise from foreign currency transactions during the period/year, shall be included in the income statement. Foreign exchange differences due to the revaluation of ending balances of the monetary items in foreign currencies after offsetting their positive differences against negative differences shall be included in the income statement.

#### **Principle for determining book rate**

When recovering receivables, deposits or payments for payables in foreign currencies, the Company uses specific identification book rate.

When making payment by foreign currencies, the Company uses moving weighted average rate.

### **2. Principles for recording cash and cash equivalents**

Cash includes cash on hand, demand deposit and cash in transit.

Cash equivalents comprise term deposits and other short-term investments with an original maturity of three months or less, highly liquid, readily convertible to known amount of cash and subject to an insignificant risk of changes in value.

### **3. Principles for accounting financial investments**

#### **Principles for accounting held-to-maturity investments**

Held-to-maturity investments include term deposits (including treasury bill, bill of exchange), bonds, loans, preferred share that the issuer is required to re-buy them in a certain time in the future and held-to-maturity loans for the purpose of periodic interest receiving and other held-to-maturity investments.

The held-to-maturity investments are initially recorded at the original cost including buying price and costs attributable to the acquisition of the investments. After initial recognition, if the provision for doubtful debts has not been made as statutorily required, these investments are revaluated at the recoverable value. When firm evidence shows that a portion or the whole investments may be unrecoverable, the loss will be recorded in financial expenses in the year and recorded in decrease of the investment's value.

#### **Principles for recording financial investments in Subsidiary, Joint-ventures, Associates**

Principles for recording financial investments in subsidiaries: Subsidiary is a company which the Company has shareholding of more than one half of the voting right in order to govern the financial and operating policies in order to obtain economic benefits from the subsidiary's operation. When the Company ceases to control the subsidiary, the investment in the subsidiary will be written down.

The investment in Joint-ventures is recorded when the Company holds joint control over these entities' financial and operating policies. When the Company ceases to control these entities, the investment will be written down.

The investment in associate is recorded when the Company has 20% - 50% of voting right in those companies and has considerable influence over their decisions on financial policies.



Investments in Subsidiary, Joint-ventures, associates are initially stated at original cost and will not be adjusted thereafter for change in the investor's share of the investee's net assets. The original cost includes purchase price and costs attributable to the investment. In case the investment is by non-monetary assets, the investment fee should be recorded at the fair value of the non-monetary assets at the date of occurrence.

Provision for loss of investments in subsidiaries, joint-ventures, associates is made when the investee suffers from loss and thus the Company possibly loses its capital or the investments' value is devalued. Basis for making provision for loss of investments is consolidated financial statements of the investee (if it is parent company), the investee's financial statements (if it is an independent enterprise without subsidiary).

#### **Principles for recording equity investments in other entities**

Equity investment in other entities represents the Company's investment in other entities' equity instruments. However, the Company does not hold any control or joint control right and exercise significant influences over the investees either.

The investments are stated at original cost including purchase price and costs directly attributable to the investment. In case of non-monetary assets investment, the investment fee should be recorded at the fair value of the non-monetary assets at the date of occurrence.

Regarding the investments the Company holds in a long time (not trading securities) and no significant influences are exercised on the investees, provision for loss will be made as follows:

- + If an investment in listed shares or the fair value of the investment is determined reliably, the allowance shall be made according to the market values of the shares.
- + If it is impossible to determine the investments' fair value at the reporting date, the provision will be made on the basis the loss that investee suffers. Basis for making provision for loss of investments is consolidated financial statements of the investee (if it is parent company), the investee's financial statements (if it is an independent enterprise without subsidiary).

#### **4. Principles for recording trade receivables and other receivables:**

**Principle for recording receivables:** At original cost less provision for doubtful debts.

The classifying of the receivables as trade receivables, inter-company receivables and other receivables depends on the nature of the transaction or relationship between the company and debtor.

**Method of making provision for doubtful debts:** Provision for doubtful debts is estimated for the loss value of the receivables, other held-to-maturity investments similar to doubtful debts that are overdue and undue, but are likely to become possibly irrecoverable due to insolvency of debtors who go bankruptcy, making procedures for dissolution, go missing or run away....

#### **5. Principles for recording inventories:**

**Principles adopted in recording inventory:** Inventories are stated at original cost less (-) the provision for the decline in value of obsolete and deteriorated inventories.

**Original costs are determined as follows:**

- The original cost of materials, merchandises consists of costs of purchase, costs of transportation and other costs incurred in bringing the inventories to their present location and condition.
- Finished goods: costs of materials, direct labor and manufacturing overheads which are allocated on the basis of major materials costs/normal operation level/costs of land use right and relevant overall costs incurred in the duration of building properties.
- Work in progress: costs of raw materials, labor and other directly costs for producing inventories incurred in the duration of building works in progress...

**Method of calculating inventories' value:** Weighted average method.

**Method of accounting for the inventories:** Perpetual method.

**Method of making provision for decline in value of inventories:** Provision for decline in value of inventories is made when the net realisable value of inventories is lower than their original cost. Net realisable value is the estimated selling price less the estimated costs of completion and selling expenses. Provision for decline in value of inventories is the difference between the cost of inventories greater than their net realisable value. Provision for decline in value of inventories is made for each inventory with the cost greater than the net realisable value.

## **6. Principles for recording fixed assets:**

### **6.1 Principles for recording tangible fixed assets:**

Tangible fixed assets are stated at original cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises all expenditures of bringing the asset to its working condition and location for its intended use. The expenditures incurred beyond their originally assessed standard of performance are capitalised as an additional cost of tangible fixed assets when they have resulted in an increase in the future economic benefits expected to be obtained from the use of those tangible fixed assets. The expenditures which do not meet the above conditions are charged to the expenses in the year.

When the assets are sold or disposed, their original costs and the accumulated depreciation which have been written off and any gain or loss from disposal of assets are recorded in the income statement.

Determination of original costs of tangible fixed assets:

Tangible fixed assets purchased

The original cost of purchased tangible fixed assets shall consist of the actual purchase price less (-) trade discounts or reduction plus (+) taxes (excluding taxes to be refunded) and relevant expenses calculated to the time when such fixed assets are put into operation such as fees for installation and trial operation of fixed assets; specialists and other direct costs.

The original cost of a tangible fixed asset formed from capital construction under the mode of tendering shall be the finalisation price of the construction project, other relevant fees plus (+) registration fee (if any).

Fixed assets which are buildings, structures attached to land use right, the value of land use right is computed separately and recorded as intangible fixed assets.

### **6.2 Principles for recording intangible fixed assets:**

**Intangible fixed assets** are stated at cost less accumulated amortization. The original cost of a intangible fixed asset comprises all costs of owning the asset to the date it is put into operation as expected.

Principles for recording intangible fixed assets:

Purchase of separate intangible fixed assets

The original cost of purchased intangible fixed assets shall consist of the actual purchase price payable less (-) trade discounts or reduction plus (+) taxes (excluding taxes to be refunded) and relevant expenses calculated to the time when such fixed assets are put into operation. The land use rights which are purchased together with buildings, structures will be determined separately and recorded as intangible fixed assets.

If an intangible fixed asset is formed from the exchange involving payment accompanied with vouchers related to the capital ownership of the establishment, its original cost is the reasonable value of vouchers issued in relation to capital ownership.

Land use right

The original cost of an intangible fixed asset which is the land use right shall be the payment made to obtain the lawful land use right plus (+) compensatory payments for clearance of site, expenses for

Computer software

The original cost of a tangible fixed asset which is the computer software shall be the total of actual expenses incurred by the Company to obtain the computer software.

### 6.3 Method of depreciating and amortizing fixed assets

Depreciation is charged to write off the cost of fixed assets on a straight line basis over their estimated useful lives. Useful life means the duration in which the tangible fixed assets produce their effect on production and business.

The estimated useful life for assets is as follows:

<i>Buildings and structures</i>	<i>5 - 25 years</i>
<i>Machinery and equipment</i>	<i>3 - 12 years</i>
<i>Transportation and facilities</i>	<i>5 - 8 years</i>
<i>Office equipment</i>	<i>3 - 10 years</i>
<i>Right to use original cells</i>	<i>3 years</i>
<i>Land use rights indefinitely recorded at cost and is not amortized .</i>	

### 7. Principles for recording construction in progress:

Construction in progress is stated at original cost. These are all necessary costs for purchasing fixed assets.

These costs are capitalised as an additional cost of asset when the works have been completed. After the works have been finalized, the asset will be handed over and put into use.

### 8. Principles for recording liabilities

Liabilities are recorded at original cost and not lower than the payment obligation.

Liabilities shall be classified into trade payables, inter-company payables and other payables depending on the nature of transactions and relationship between the Company and debtors.

Liabilities must be kept records in detail according to payment schedule, creditor, type of original currency (including revaluation of liabilities payable which satisfying the definition of monetary assets denominated in foreign currencies) and other factors according to requirements of the enterprise.

At the reporting date, if it is evident that there is an unavoidable loss, an amount payable shall be recorded according to cautious rules.

### 9. Principles for recording provision liabilities:

**Provisions are recognized when the following conditions are satisfied:** the Company has a present (legal or constructive) obligations as a result of past events; it is probable that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated.

**Value of provision liability being recorded:** The value which is estimated to be the most reasonable for settling the present obligation at the balance sheet date.

Provision for payables includes the expenditures for doing scientific research. The provision value depends on the Company's operating results of each year.

### 10. Principles for recording unearned revenue

Unrealized revenue is the amount the customers prepaid for one or several accounting periods

Unearned revenue include amounts of customers paid in advance for one or many accounting periods for the revenue in correspondence with the value of goods, services.

Method of allocating unearned revenue is on the principle of conformity with obligations that the Company will perform in next one or several accounting periods.

### 11. Principles for recording owner's Equity

Principles for recording owner's Equity

The owners' equity is the amount that is contributed by members and supplemented from the profit after tax. The owners' equity will be recorded at the actual contributed capital by cash or assets in the early establishment period or additional mobilization to expand operation.

## **Principles for recording share premium, convertible bond option and other capitals**

+ **Share premium** is the difference between the cost over and above the nominal value of the first issued or additionally issued share and the differences (increase or decrease) of the actual receiving amount against the repurchase price when treasury share is reissued. In case where shares are repurchased to cancel immediately at the purchase date, shares' value recorded decrease the business capital source at purchase date is the actual repurchase price and the business resource should be written down according to the par value and share premium of the repurchased shares.

### **+ Principles for recognising undistributed profit:**

The undistributed profit is recorded at the profit (loss) from the Company's result of operation after deducting the current year corporate income tax and the adjusted items due to the retroactive application of changes in accounting policy and adjustments for material misstatement of the previous year.

The distributing of profit is based on the charter of the Company approved by the annual shareholder meeting.

## **12. Principles for recording treasury shares**

The owners' equity instruments acquired by the Company (treasury share) are recorded at original cost and deducted into the owners' equity. The Company does not record gain (loss) when purchasing, selling, issuing or cancelling its equity instruments.

## **13. Principles for recording revenues**

### **Revenue from goods sold**

Revenue from the sale of good should be recognised when all the five (5) following conditions have been satisfied: 1) The enterprise has transferred to buyer the significant risks and rewards of ownership of the goods; 2) The enterprise retains neither continuing managerial involvement as an owner nor effective control over the goods sold; 3) The amount of revenue can be measured reliably; When the contract specifies that buyers are entitled to return products, goods they have bought under specific conditions, the enterprise will record the revenue only when those conditions no longer exist and the buyers do not have right to return products, goods (except for changing to other goods, services) 4) The economic benefits associated with the transaction has flown or will flow to the enterprise; 5) The costs incurred or to be incurred in respect of the transaction can be measured reliably.

### **Revenue from service rendered**

Revenue from services rendered is recorded when the result of the supply of services is determined reliably. In case where the services are rendered in several periods, the revenue will recorded by the part of completed works at the balance sheet. Revenue from services rendered is determined when the following four conditions have been satisfied: 1. The revenue is determined firmly; When the contract specifies that buyers are entitled to return the service they have bought under specific conditions, the enterprise will record the revenue only when those conditions no longer exist and the buyers do not have right to return service; 2. The economic benefits associated with the transaction has flown or will flow from the supply of the provided service; 3. Part of completed works can be determined at the balance sheet date; 4. The costs incurred or to be incurred in respect of the transaction can be measured reliably.

If the contract's results can not be determined firmly, the revenue will be recorded at the recoverable level of expenses recorded.

### **Principles and method of recording revenue from asset lease**

Revenue from asset lease is recorded on the principle of allocating advanced lease amount in conformity with lease term.

### **Principles for recording financial income**

Financial incomes include interests, royalties, distributed dividends and profits and income from other financing activities (sale and purchase of securities, liquidation of capital in joint-ventures, investment in associates, subsidiaries, other investments; Foreign exchange gains).

Income arising from interests, royalties, distributed dividends and profits of the enterprises shall be recognized if they simultaneously satisfy the two (2) conditions below 1. It is possible to obtain economic benefits from the concerned transactions; 2. Income is determined with relative certainty.

- Interests recognized on the basis of the actual time and interest rates in each period;
- Royalties recognized on the basis of accrualment in compliance with the contracts;
  
- Distributed dividends and profits shall be recognized when shareholders are entitled to receive dividends or the capital-contributing parties are entitled to receive profits from the capital contribution.

When an amount which has been recorded as an income becomes irrecoverable, such irrecoverable or uncertainly recoverable amount must be accounted as expense incurred in the period, but not recorded as income decrease.

#### **14. Principles and method of recording cost of goods sold**

Cost of goods sold are the cost of products, goods, services, investment properties; cost of construction products (as to construction enterprise) sold in the period; expenses related to trading the investment properties and other expenses recorded in the cost of goods sold or recorded a decrease in the cost of goods sold in reporting period. The cost of goods sold is recorded at the date the transaction incurs or likely to incur in the future regardless payment has been made or not. The cost of goods sold and revenue shall be recorded simultaneously on conformity principles. Expenses exceeding normal consumption level are recorded immediately to the cost of goods sold on prudent principle.

#### **15. Principles and method of recording financial expenses**

**Financial expenses** include expenses or loss related to the financial investment, borrowing cost and capital borrowing, contribution in joint-venture, associate, provision for devaluation of financial investment, loss from sale of foreign currencies, loss from foreign exchange loss and other financial

Financial expenses are recorded in details by their content and determined reliably when there are sufficient evidences on these expenses.

#### **16. Principles and methods of recording current taxes and deferred taxes**

Corporate income tax includes current corporate income tax and deferred corporate income tax incurred in the year and set basis for determining operating result after tax in current fiscal year.

Current tax: is the tax payable on the taxable income and tax rate enacted in current year in accordance with the law on corporate income tax.

The tax amounts payable to the State budget will be finalized with the tax office. Differences between the tax amounts payable specified in the book and the tax amounts under finalization will be adjusted when the tax finalization has been issued by the tax office.

Tax policies the Company should comply with are as follows:  
The Company pays tax at 20%.

#### **17. Principles for recording earnings per share**

Basic earnings per share is calculated by dividing net income available to common shareholders before appropriating to Bonus and Welfare Fund by the weighted-average number of common shares outstanding during the period.

Diluted EPS is calculated by dividing net income available to common shareholders (after adjusting dividends of preferred convertible shares) by the weighted-average number of common share outstanding and the weighted-average number to be issued in case where all dilutive potential common are converted into common shares.

#### **18. Financial instruments:**

**Initial recognition**

**Financial assets**

According to Circular No. 210/2009/TT-BTC dated November 06, 2009 (Circular No. 210), financial assets are classified properly, for the purpose of presentation in the financial statements, into the financial assets which are stated at fair value through the Income Statement, loans and receivables, held-to-maturity investments and available-for-sale financial assets. The Company decides to classify these assets at the date of initial recognition.

At the date of initial recognition, the financial assets are recognized at cost plus transaction cost that are directly attributable to the acquisition of the financial assets.

Financial assets of the Company comprise cash, short-term deposits, trade accounts receivables and other receivables.

### **Financial liabilities**

According to Circular 210, financial assets are classified properly, for the purpose of presentation in the financial statements, into the financial liabilities which are stated at fair value through the Income Statement, financial liabilities determined on amortised cost basis. The Company decides to classify these liabilities at the date of initial recognition.

At the date of initial recognition, the financial liabilities are recognized at cost plus transaction cost that are directly attributable to the acquisition of the financial liabilities.

Financial liabilities of the Company comprise trade payables, other payables, borrowings and liabilities.

### **Re-measurements after initial recognition**

Currently, there are no requirements for the re-measurement of the financial instruments after initial recognition.

### **Offsetting**

Financial assets and financial liabilities are offset and the net amount reported in the report on financial position if, and only if, there is a currently enforceable legal right to offset the financial assets against financial liabilities or vice-versa and there is an intention to settle on a net basis or to realize the assets and settle the liability simultaneously.

## **19. Related parties**

Related parties include: Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with the Company. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Company and close members of the family of these individuals and companies associated with these individuals also constitute related parties. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

## **20. Principles for presenting assets, revenue and operating results by segment**

A reportable segment includes business segment or a geographical segment.

A business segment is a distinguishable component of an enterprise that is engaged in providing an individual product or service or a group of related products or services and that is subject to risks and returns that are different from those of other business segments.

A geographical segment is a distinguishable component of an enterprise that is engaged in providing products or services within a particular economic environment and that is subject to risks and returns that are different from those of components operating in other economic environments.

For the purpose of management, the Company operates in a large scale of the country, so it presents major segment reporting by business sector, the minor segment reporting by geographical segment.

## V. ADDITIONAL INFORMATION FOR ITEMS SHOWN IN THE BALANCE SHEET

1. Cash and cash equivalents	Dec. 31, 2019	Jan. 01, 2019
<b>Cash</b>	<b>36,134,023,783</b>	<b>30,751,967,400</b>
Cash on hand	2,358,373,931	2,522,694,482
Demand deposits	33,775,649,852	28,229,272,918
VND	33,657,386,321	27,438,902,301
USD	118,263,531	790,370,617
<b>Cash Equivalents</b>	<b>10,000,000,000</b>	<b>30,000,000,000</b>
<b>Total</b>	<b>46,134,023,783</b>	<b>60,751,967,400</b>

### 2. Short-term financial investments

	Dec. 31, 2019		Jan. 01, 2019	
	Amount	Value	Amount	Value
<b>Trading securities</b>	<b>676,956</b>	<b>10,946,711,100</b>	<b>676,956</b>	<b>10,946,711,100</b>
<i>VIDIPHA Pharmaceutical JSC</i>	180,000	4,070,000,000	180,000	4,070,000,000
<i>Pharmaceutical Packaging JSC</i>	477,775	6,635,250,000	477,775	6,635,250,000
<i>OPC Pharmaceutical JSC</i>	19,181	241,461,100	19,181	241,461,100
<b>Held-to-maturity investments</b>		<b>55,000,000,000</b>		-
<i>Term deposits</i>		55,000,000,000		-
<b>Total</b>		<b>65,946,711,100</b>		<b>10,946,711,100</b>

3. Trade accounts receivable	Dec. 31, 2019	Jan. 01, 2019
Local customers	117,454,099,495	95,857,523,267
Foreign customers	39,742,538,497	32,950,037,168
<b>Total</b>	<b>157,196,637,992</b>	<b>128,807,560,435</b>

4. Prepayments to suppliers	Dec. 31, 2019	Jan. 01, 2019
Local customers	1,283,263,611	906,008,592
Foreign customers	13,071,453,387	8,572,368,983
<b>Total</b>	<b>14,354,716,998</b>	<b>9,478,377,575</b>

5. Other receivables	Dec. 31, 2019	Jan. 01, 2019
Short-term		
Advances		5,647,657
<i>Health, social insurance, trade union fee</i>	369,181,968	546,605,890
<i>Consideration for the members of the Board of Management not holding direct management</i>	336,000,000	326,000,000
<i>Mekophar BP borrow</i>		80,000,000,000
<i>Other receivables</i>	245,291,660	354,291,660
<b>Total</b>	<b>950,473,628</b>	<b>81,232,545,207</b>

<b>6. Inventories</b>	<b>Dec. 31, 2019</b>	<b>Jan. 01, 2019</b>
Raw materials	153,660,612,227	153,592,240,263
Tools & supplies	1,208,773,094	1,338,489,800
Works in progress	21,192,169,085	10,525,836,944
Finished goods	70,512,495,808	53,987,054,507
Merchandise inventory	7,486,943	5,971,176
<b>Total</b>	<b>246,581,537,157</b>	<b>219,449,592,690</b>

**7. Tangible fixed assets ( See page 20 )**

**8. Intangible fixed assets**

	<b>Land use rights</b>	<b>Patents, copyrights</b>	<b>Total</b>
<b>Original cost</b>			
<b>Opening balance</b>	<b>7,438,152,000</b>	<b>2,708,299,139</b>	<b>10,146,451,139</b>
<i>New purchases</i>		<i>2,765,377,000</i>	<i>2,765,377,000</i>
<i>Disposal, sale</i>			
<b>Closing balance</b>	<b>7,438,152,000</b>	<b>5,473,676,139</b>	<b>12,911,828,139</b>
<b>Accumulated amortization</b>			
<b>Opening balance</b>	-	<b>2,694,965,799</b>	<b>2,694,965,799</b>
<i>Charge for the year</i>		<i>243,781,425</i>	<i>243,781,425</i>
<i>Disposal, sale</i>			
<b>Closing balance</b>	-	<b>2,938,747,224</b>	<b>2,938,747,224</b>
<b>Net book value</b>			
As at the beginning of the year	<b>7,438,152,000</b>	<b>13,333,340</b>	<b>7,451,485,340</b>
As at the end of the year	<b>7,438,152,000</b>	<b>2,534,928,915</b>	<b>9,973,080,915</b>

<b>9. Capital construction in progress</b>	<b>Dec. 31, 2019</b>	<b>Jan. 01, 2019</b>
Accounting software	595,425,000	3,140,802,000
<b>Total</b>	<b>595,425,000</b>	<b>3,140,802,000</b>

**10. Long-term investments**

	<b>Dec. 31, 2019</b>		<b>Jan. 01, 2019</b>	
	<b>Amount</b>	<b>Value</b>	<b>Amount</b>	<b>Value</b>
<b>Investments in subsidiaries</b>		<b>850,552,710,002</b>		<b>676,285,023,638</b>
Mekophar Co.,Ltd		900,000,000,000		700,000,000,000
+ <i>Provision for devaluation of investment in subsidiaries</i>		(49,447,289,998)		(23,714,976,362)
<b>Investments in associates, joint-ventures</b>	<b>2,464,000</b>	<b>18,518,960,000</b>	<b>2,464,000</b>	<b>18,510,000,000</b>
An Sinh Hospital -				
Percentage of contribution:				
18%	2,464,000	18,518,960,000	2,464,000	18,510,000,000
<b>Investments in equity of other entities</b>	-	<b>5,550,000,000</b>	-	<b>5,550,000,000</b>
Orchids Co.,Ltd - Percentage of contribution: 15%		5,550,000,000		5,550,000,000
<b>Total</b>	<b>2,464,000</b>	<b>874,621,670,002</b>	<b>2,464,000</b>	<b>700,345,023,638</b>



<b>11. Prepaid expenses</b>	<b>Dec. 31, 2019</b>	<b>Jan. 01, 2019</b>
<b>Short-term prepaid expenses</b>		
Office lease, others	121,581,311	176,066,278
Fire insurance costs	307,395,000	307,395,000
Repair of fixed assets	2,115,263,779	758,751,932
<b>Total</b>	<b>2,544,240,090</b>	<b>1,242,213,210</b>
<b>Long-term prepaid expenses</b>		
Repair of fixed assets	324,634,954	946,558,869
<b>Total</b>	<b>324,634,954</b>	<b>946,558,869</b>
<b>12. Trade payables</b>	<b>Dec. 31, 2019</b>	<b>Jan. 01, 2019</b>
Local suppliers	15,652,782,101	24,032,449,575
Foreign suppliers	9,900,673,389	4,763,175,000
<b>Total</b>	<b>25,553,455,490</b>	<b>28,795,624,575</b>
<b>13. Prepayments from customers</b>	<b>Dec. 31, 2019</b>	<b>Jan. 01, 2019</b>
Local customers	15,288,790,672	10,363,372,354
Foreign customers	2,171,325,680	403,282,766
<b>Total</b>	<b>17,460,116,352</b>	<b>10,766,655,120</b>
<b>14. Taxes and payables to the State Budget</b>	<b>Dec. 31, 2019</b>	<b>Jan. 01, 2019</b>
VAT output	1,133,078,834	617,111,845
VAT on import	177,491,158	584,391,622
Corporate income tax	2,395,068,304	11,164,238,645
<b>Total</b>	<b>3,705,638,296</b>	<b>12,365,742,112</b>
<b>15 Short-term other payables</b>	<b>Dec. 31, 2019</b>	<b>Jan. 01, 2019</b>
Social insurance, health insurance, trade union fee,		
Communist party membership fee	181,578,906	259,142,107
Board of Management	344,555,555	437,000,000
Other payables	17,115,094,578	17,115,094,578
<b>Total</b>	<b>17,641,229,039</b>	<b>17,811,236,685</b>
<b>16. Long-term provision liability</b>	<b>Dec. 31, 2019</b>	<b>Jan. 01, 2019</b>
Provision for research projects	-	7,000,000,000
<b>Total</b>	<b>0</b>	<b>7,000,000,000</b>
<b>17. Owners' equity</b>		
<b>a. Comparison schedule for changes in Owner's Equity (See page 21)</b>		

**b. Details of owners' shareholding**

	<b>% of shareholding</b>	<b>Dec. 31, 2019</b>	<b>Jan. 01, 2019</b>
Shareholding by the State	18.20%	42,304,320,000	35,283,600,000
Shareholding by other investors	81.80%	190,185,680,000	158,924,530,000
Share premium		409,789,114,458	295,058,504,458
Treasury share		(14,487,151,158)	(14,487,151,158)
<b>Total</b>	<b>100.0%</b>	<b>627,791,963,300</b>	<b>474,779,483,300</b>

\* Number of treasury shares: 277.646, equivalent to VND14.487.151.158.

**c. Shares**

	<b>Dec. 31, 2019</b>	<b>Jan. 01, 2019</b>
Number of shares registered to be issued	23,249,000	19,420,813
Number of shares sold out to the public	23,249,000	19,420,813
<i>Ordinary share</i>	<i>23,249,000</i>	<i>19,420,813</i>
Number of shares repurchased	277,646	277,646
<i>Ordinary share</i>	<i>277,646</i>	<i>277,646</i>
Number of existing shares in issue	22,971,354	19,143,167
<i>Ordinary share</i>	<i>22,971,354</i>	<i>19,143,167</i>
<i>Par value: VND/share.</i>	<i>10,000</i>	<i>10,000</i>

**VI. ADDITIONAL INFORMATION FOR ITEMS IN THE INCOME STATEMENT**

<b>1. Sales</b>	<b>Year 2019</b>	<b>Year 2018</b>
Revenue from finished goods sold	652,488,697,093	615,127,112,572
Revenue from services of original cells bank	61,121,057,202	61,501,980,933
Revenue from merchandises sold	485,047,354,373	465,034,403,812
Revenue from sale of materials	11,054,707,361	10,012,101,585
Revenue from office lease	8,956,526,350	8,823,257,986
<b>Total</b>	<b>1,218,668,342,379</b>	<b>1,160,498,856,888</b>

<b>2. Sales deductions</b>	<b>Year 2019</b>	<b>Year 2018</b>
Sales returns	706,128,962	336,059,008
Discount sales	762,423,545	2,923,369,908
<b>Total</b>	<b>1,468,552,507</b>	<b>3,259,428,916</b>

<b>3. Net sales</b>	<b>Year 2019</b>	<b>Year 2018</b>
Revenue from finished goods sold	651,783,539,431	611,905,915,889
Revenue from exchange of services	61,121,057,202	61,475,920,933
Revenue from merchandises sold	485,046,383,073	465,022,231,579
Revenue from construction contract	10,292,283,816	10,012,101,585
Revenue from trading investment properties	8,956,526,350	8,823,257,986
<b>Total</b>	<b>1,217,199,789,872</b>	<b>1,157,239,427,972</b>

<b>4. Cost of sales</b>	<b>Year 2019</b>	<b>Year 2018</b>
Cost of finished goods sold	418,866,347,643	406,618,707,890
Cost of service of original cells bank	19,574,491,256	16,729,437,566
Cost of merchandises sold	482,222,514,686	461,241,705,032
Cost of materials, services rendered	10,024,838,354	8,449,664,469
<b>Total</b>	<b>930,688,191,939</b>	<b>893,039,514,957</b>
<b>5. Financial income</b>	<b>Year 2019</b>	<b>Year 2018</b>
Interest income from deposits, loans	871,696,950	96,219,917
Dividends, profit paid	12,275,024,500	6,535,400,454
<i>An Sinh General Hospital Co., Ltd</i>	<i>11,160,000,000</i>	<i>5,516,669,734</i>
<i>VIDIPHA Pharmaceutical JSC</i>	<i>360,000,000</i>	<i>215,928,720</i>
<i>Pharmaceutical Packaging Joint Stock Company</i>	<i>716,662,500</i>	<i>764,440,000</i>
<i>OPC Pharmaceutical Joint Stock Company</i>	<i>38,362,000</i>	<i>38,362,000</i>
Realised foreign exchange gains	34,852,184	316,781,232
Unrealised foreign exchange gains	98,439,576	632,758,203
Transfer of shares of Areco Ltd.	-	4,039,500,000
<b>Total</b>	<b>13,280,013,210</b>	<b>11,620,659,806</b>
<b>6. Financial expenses</b>	<b>Year 2019</b>	<b>Year 2018</b>
Realised foreign exchange losses	1,025,017,620	744,757,564
Unrealised foreign exchange losses	43,100,796	-
Interest	147,343,121	-
Provision for devaluation of investment loss, other	25,732,313,636	120,340,207
<b>Total</b>	<b>26,947,775,173</b>	<b>865,097,771</b>
<b>7. Selling expenses</b>	<b>Year 2019</b>	<b>Year 2018</b>
Salaries	28,455,245,419	27,285,583,177
Commission	26,402,299,027	23,225,998,452
Depreciation	173,611,140	363,103,632
Services bought from outsiders	20,578,491,729	20,303,125,957
Transportation	8,238,799,153	8,061,291,096
Other sundry expenses by cash	212,034,400	252,625,309
<b>Total</b>	<b>84,060,480,868</b>	<b>79,491,727,623</b>
<b>8. General and administration expenses</b>	<b>Year 2019</b>	<b>Year 2018</b>
Salaries	48,928,755,212	42,406,125,786
Materials and packaging	11,339,618,756	14,277,361,423
Depreciation	3,778,827,554	3,701,135,127
Taxes, fees and duties	8,241,378,450	10,483,601,277
Services bought from outsiders	2,535,552,923	2,214,868,034
Other sundry expenses by cash	21,696,666,747	21,579,829,804
Reversal of provision for the projects	(7,000,000,000)	(23,000,000,000)
Provision for doubtful debt	14,205,631,251	2,075,451,977
<b>Total</b>	<b>103,726,430,893</b>	<b>73,738,373,428</b>

<b>9. Other income</b>	<b>Year 2019</b>	<b>Year 2018</b>
Liquidation of fixed assets	37,272,727	83,636,364
Other income (Treatment to surplus amount upon the counting)	1,532,987,855	6,758,492,158
Other income	273,292,080	76,828,567
<b>Total</b>	<b>1,843,552,662</b>	<b>6,918,957,089</b>
<b>10. Other expenses</b>	<b>Year 2019</b>	<b>Year 2018</b>
Other expenses (Treatment to deficient amount upon the counting, other)	374,523,739	403,830,501
<b>Total</b>	<b>374,523,739</b>	<b>403,830,501</b>
<b>11. Current corporate income tax</b>	<b>Year 2019</b>	<b>Year 2018</b>
- Total accounting profit before tax	86,525,953,132	128,240,500,587
- Adjustments to increase accounting profit to determine taxable income	37,727,701,491	37,772,373,932
+ Undeductible expenses	37,713,700,274	37,752,346,295
+ Loss from foreign exchange differences on cash and liabilities receivable	14,001,217	20,027,637
- Adjustments to decrease accounting profit to determine taxable income	(12,278,313,104)	(30,191,681,294)
+ Received dividend interest	(12,275,024,500)	(6,535,400,454)
+ Gain from foreign exchange differences on cash and liabilities receivable	(3,288,604)	(656,280,840)
+ Reversal of provision for the projects	-	(23,000,000,000)
- Total taxable income	111,975,341,519	135,821,193,225
- Tax rate	20%	20%
- Current corporate income tax	22,395,068,304	27,164,238,645
- Adjustments of corporate income tax of prior years to that of current year	60,391,218	58,770,016
- Total current corporate income tax	22,455,459,522	27,223,008,661
<b>12. Costs of production and doing business by factors</b>	<b>Year 2019</b>	<b>Year 2018</b>
Raw materials	407,460,638,495	373,714,739,165
Labour cost	125,800,771,797	115,771,358,118
Depreciation and amortization	10,596,012,205	11,384,771,245
Services bought	47,290,041,777	45,646,724,655
Other sundry cash expense	68,995,052,298	40,072,902,715
<b>Total</b>	<b>660,142,516,572</b>	<b>586,590,495,898</b>

## VII. OTHER INFORMATION

### Related party transactions

Related parties	Relationship	Transactions	Movement	Value
An Sinh Hospital	Associate	Sale of goods	Opening balance	819,585,581
			Sale of goods	10,248,453,234
			Proceeds	10,391,894,088
			Closing balance	676,144,727

Prepared By



Le Thi Thu Huong

Chief Accountant



Le Thi Thuy Hang

HCMC, January 22, 2020

General Director



Huynh Thi Lan



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**Form B 09 - DN**

## NOTES TO THE FINANCIAL STATEMENTS

**Year 2019**

*Unit: VND*

### V.7. Tangible fixed assets

Items	Buildings & Structures	Machinery & Equipment	Transportation & Facilities	Others	Total
<b>Original cost</b>					
Opening balance	53,610,571,336	124,270,837,248	16,082,054,233	49,095,346,072	<b>243,058,808,889</b>
<i>New purchase</i>		5,981,700,099		2,271,451,189	<b>8,253,151,288</b>
<i>Disposal, sale</i>		36,428,800	439,038,052		<b>475,466,852</b>
Closing balance	53,610,571,336	130,216,108,547	15,643,016,181	51,366,797,261	<b>250,836,493,325</b>
<b>Accumulated depreciation</b>					
Opening balance	36,384,901,499	106,313,037,543	13,061,977,214	42,649,475,030	<b>198,409,391,286</b>
<i>Charge for the year</i>	1,857,327,660	5,669,004,611	662,383,620	2,163,514,889	<b>10,352,230,780</b>
<i>Disposal, sale</i>		36,428,800	439,038,052		<b>475,466,852</b>
Closing balance	38,242,229,159	111,945,613,354	13,285,322,782	44,812,989,919	<b>208,286,155,214</b>
<b>Net book value</b>					
As at beginning of the year	<b>17,225,669,837</b>	<b>17,957,799,705</b>	<b>3,020,077,019</b>	<b>6,445,871,042</b>	<b>44,649,417,603</b>
As at the end of the year	<b>15,368,342,177</b>	<b>18,270,495,193</b>	<b>2,357,693,399</b>	<b>6,553,807,342</b>	<b>42,550,338,111</b>

## NOTES TO THE FINANCIAL STATEMENTS

Year 2019

Unit: VND

### V.17. Owner's Equity

#### a. Comparison schedule for changes in Owner's Equity

Items	Paid-in Capital	Share Premium	Treasury Share	Investment and Development	Undistributed Earnings	Total
<b>Prior year opening balance</b>	<b>194,208,130,000</b>	<b>295,058,504,458</b>	<b>(14,487,151,158)</b>	<b>448,083,058,734</b>	<b>112,322,957,165</b>	<b>1,035,185,499,199</b>
Profit of year 2018					101,017,491,926	<b>101,017,491,926</b>
Consideration for the members of the Board of					(336,000,000)	<b>(336,000,000)</b>
Bonus for the Board of Management in 2017					(1,849,000,000)	<b>(1,849,000,000)</b>
Appropriation to funds from profit of 2017				57,237,827,449	(57,237,827,449)	-
Appropriation to bonus and welfare fund from profit of					(10,613,795,716)	<b>(10,613,795,716)</b>
Dividends paid to shareholders from profit of 2017					(38,286,334,000)	<b>(38,286,334,000)</b>
<b>Prior year closing balance</b>	<b>194,208,130,000</b>	<b>295,058,504,458</b>	<b>(14,487,151,158)</b>	<b>505,320,886,183</b>	<b>105,017,491,926</b>	<b>1,085,117,861,409</b>
<b>Current year opening balance</b>	<b>194,208,130,000</b>	<b>295,058,504,458</b>	<b>(14,487,151,158)</b>	<b>505,320,886,183</b>	<b>105,017,491,926</b>	<b>1,085,117,861,409</b>
Profit of current period					64,070,493,610	<b>64,070,493,610</b>
Capital increase by issuing shares	38,281,870,000	114,730,610,000			-	<b>153,012,480,000</b>
Consideration for the members of the Board of					(326,000,000)	<b>(326,000,000)</b>
Bonus for the Board of Management in 2018					(912,000,000)	<b>(912,000,000)</b>
Appropriation to funds from profit of 2018				41,086,792,234	(41,086,792,234)	-
Appropriation to bonus and welfare fund from profit of					(9,977,949,192)	<b>(9,977,949,192)</b>
Dividends paid to shareholders from profit of 2018					(28,714,750,500)	<b>(28,714,750,500)</b>
<b>Current period closing balance</b>	<b>232,490,000,000</b>	<b>409,789,114,458</b>	<b>(14,487,151,158)</b>	<b>546,407,678,417</b>	<b>88,070,493,610</b>	<b>1,262,270,135,327</b>