

Form B 01 - DN



MEXOPHAR Chemical Pharmaceutical Joint Stock CompanyAddr: 297/5 Ly Thuong Kiet st, Dist 11, Ho Chi Minh City, VietNamTel: [028] 38650 258 - 38650 363Fax: [028] 38650 394Email: info@mekophar.com-website: www.mekophar.com

# **BALANCE SHEET**

As at September 30, 2017

	Unit : VND						
	ASSETS	Code	Notes	Sept. 30,2017	Jan. 01,2017		
А-	CURRENT ASSETS	100		505,312,859,616	614,428,674,433		
I.	Cash and cash equivalents	110	<b>V</b> .1	120,951,106,315	67,807,463,071		
1.	Cash	111		60,951,106,315	47,807,463,071		
2.	Cash equivalents	112		60,000,000,000	20,000,000,000		
II.	Short-term investments	120	V.2	10,946,711,100	170,946,711,100		
1.	Short-term investments	121		10,946,711,100	10,946,711,100		
3.	Held-to-maturity investments	123		-	160,000,000,000		
III.	Accounts receivable	130		149,685,496,860	164,089,227,291		
1.	Trade accounts receivable	131	V.3	134,163,504,274	150,269,075,026		
2.	Prepayments to suppliers	132	V.4	14,012,913,815	12,595,811,761		
6.	Other receivables	136	V.5	1,509,078,771	1,224,340,504		
IV.	Inventories	140		221,868,492,988	209,547,773,156		
1.	Inventories	141	V.6	221,868,492,988	209,547,773,156		
2.	Provision for decline in value of inventories	149		-	-		
V.	Other current assets	150		1,861,052,353	2,037,499,815		
1.	Short-term prepayments	151	V.11	1,134,232,754	1,270,846,572		
2.	Deductible VAT	152		-	-		
3.	Taxes and other receivables from the State Budget	153		726,819,599	766,653,243		
В-	LONG-TERM ASSETS	200		708,967,938,833	515,184,728,405		
I.	Long-term receivables	210		-	-		
II.	Fixed assets	220		62,724,191,279	70,478,751,405		
1.	Tangible fixed assets	221	V.7	55,222,705,944	63,040,599,405		
	- Cost	222		240,976,543,102	238,719,222,817		
	- Accumulated depreciation	223		(185,753,837,158)	(175,678,623,412)		
2.	Finance lease assets	224		-	-		
3.	Intangible fixed assets	227	V.8	7,501,485,335	7,438,152,000		
	- Cost	228		10,146,451,139	10,066,451,139		
	- Accumulated amortization	229		(2,644,965,804)	(2,628,299,139)		
III.	Investment Properties	230		-	-		
IV.	Long-term work in progress	240		2,825,577,000	2,685,477,000		
1.	Long-term work in progress	241		-	-		
2.	Construction in progress	242	V.9	2,825,577,000	2,685,477,000		
V.	Long-term investments	250	V.10	642,020,500,000	442,020,500,000		
1.	Investments in subsidiaries	251		600,000,000,000	400,000,000,000		
2.	Investments in associates, joint-ventures	252		18,510,000,000	18,510,000,000		
3.	Other long-term investments	253		23,510,500,000	23,510,500,000		
VI.	Other long-term assets	260		1,397,670,554	-		
1.	Long-term prepaid expenses	261	V.11	1,397,670,554	-		
	TOTAL ASSETS $(270 = 100 + 200)$	270		1,214,280,798,449	1,129,613,402,838		

	RESOURCES	Code	Notes	Sept. 30,2017	Jan. 01,2017
С-	LIABILITIES	300		202,684,681,050	166,220,129,018
I.	Current liabilities	310		124,431,551,560	97,847,452,152
1.	Trade accounts payable	311	V.12	48,833,541,907	40,544,072,793
2.	Advances from customers	312	V.13	13,718,630,173	9,276,664,445
3.	Taxes and other payables to the State Budget	313	V.14	16,019,308,379	4,134,654,157
4.	Payables to employees	314		12,997,666,301	13,980,991,904
9.	Other payables	319	V.15	7,407,309,284	7,482,078,739
12.	Bonus and welfare fund	322		25,455,095,516	22,428,990,114
II.	Long-term liabilities	330		78,253,129,490	68,372,676,866
6.	Unrealized revenue	336		48,253,129,490	38,372,676,866
12.	Provision for long-term liabilities	342	V.16	30,000,000,000	30,000,000,000
D -	OWNERS' EQUITY	400		1,011,596,117,399	963,393,273,820
I.	Owners' equity	410	V.17	1,011,596,117,399	963,265,353,530
1.	Share capital	411		194,208,130,000	194,208,130,000
	- Share with voting rights	411a		194,208,130,000	194,208,130,000
	- Preferred shares	411b		-	-
2.	Share premium	412		295,058,504,458	295,058,504,458
5.	Treasury shares	415		(14,487,151,158)	(14,487,151,158)
8.	Investment and development fund	418		448,083,058,734	403,510,093,275
11.	Undistributed earnings	421		88,733,575,365	84,975,776,955
	-Undistributed earnings up to period year -end	421a		4,000,000,000	-
	-Undistributed earnings this period	421b		84,733,575,365	84,975,776,955
12.	Investment reserve for basic construction	422		-	-
II.	Budget sources and other funds	430	V.18	-	127,920,290
1	Budget sources	431		-	127,920,290
2	Fund to form fixed assets	432		-	-
	<b>TOTAL RESOURCES</b> (440 = 300 + 400)	440		1,214,280,798,449	1,129,613,402,838

Prepared By

Le Thi Thu Huong

Chief Accountant

CÔNG T**G**ếnêral Director CÔNG T**G**ếnêral Director CÔ PHÂN HÓA - ĐƯỢC PHÂM MEXOPHAR HÍA - TP HÔ CHINH

Le Thi Thuy Hang

Huynh Thi Lan



# MEKOPHARChemical Pharmaceutical Joint Stock CompanyAddr: 297/5 Ly Thuong Kiet st, Dist 11, Ho Chi Minh City, VietNamTel: [028] 38650 258 - 38650 363Fax: [028] 38650 394

website: www.mekophar.com -**INCOME STATEMENT** 

#### The Nine - month period ended 30 September 2017

Unit : VND

ITEMS	Code Notes		Three-month	period ended	Nine-month period ended	
11EMS	Coue	INDIES	30/09/2017	30/09/2016	30/09/2017	30/09/2016
1. Sales	01	VI.1	327,311,863,257	302,099,986,829	988,769,063,634	921,731,875,802
2. Less sales deductions	02	VI.2	84,115,843	43,466,873	260,456,005	217,970,832
3. Net sales	10	VI.3	327,227,747,414	302,056,519,956	988,508,607,629	921,513,904,970
4. Cost of sales	11	VI.4	258,870,478,312	242,719,992,661	782,541,868,289	732,127,893,077
5. Gross profit	20		68,357,269,102	59,336,527,295	205,966,739,340	189,386,011,893
6. Financial income	21	VI.5	7,846,649,996	420,964,416	19,637,917,133	15,745,708,079
7. Financial expenses	22	VI.6	189,424,464	212,499,168	793,818,970	616,782,531
In which: loan interest expenses	23		-	-	-	-
8. Selling expenses	24	VI.7	19,352,735,029	15,964,698,501	52,041,909,499	44,967,411,061
9. General & administration expenses	25	VI.8	23,173,559,668	25,132,004,193	61,268,027,793	63,673,633,922
10. Operating profit	30		33,488,199,937	18,448,289,849	111,500,900,211	95,873,892,458
11. Other income	31	VI.9	289,742,600	76,443,412	848,717,668	216,221,211
12. Other expenses	32	VI.10	150,656,707	-	151,664,108	-
13. Other profit	40		139,085,893	76,443,412	697,053,560	216,221,211
14. Net accounting profit before tax	50		33,627,285,830	18,524,733,261	112,197,953,771	96,090,113,669
15. Corporate income tax - current	51	VI.11	11,750,244,818	7,976,456,189	27,464,378,406	23,489,532,271
16. Corporate income tax - deferred	52		-	-	-	-
17. Net profit after corporate income	60		21,877,041,012	10,548,277,072	84,733,575,365	72,600,581,398

#### **Prepared By**

Le Thi Thu Huong

Chief Accountant

02HCMC, October 19, 2017 CONG TGeneral Director CO PHÂN S HOA - DUOC PHÂN **NEXOPHAN** TPHOC

Le Thi Thuy Hang

Huynh Thi Lan



#### **CASH FLOW STATEMENT**

(Under indirect method)

The Nine - month period ended 30 September 2017

	Unit : VND						
	TEFNO	Cada	Natar	Nine-month j	period ended		
	ITEMS	Code	Notes	30/09/2017	30/09/2016		
	1	2	3	4	5		
I.	CASH FLOWS FROM OPERATING ACTIVITIES						
1.	Net profit before tax	01		112,197,953,771	96,090,113,669		
2.	Adjustments for :			(9,034,529,574)	(4,848,732,511)		
-	Depreciation and amortisation	02		10,233,678,263	10,673,270,296		
-	Gains/losses from investing activities	05		(19,268,207,837)	(15,522,002,807)		
3.	Profit from operating activities before changes in working capital	08		103,163,424,197	91,241,381,158		
-	Increase (-)/ decrease (+) in receivables	09		14,635,564,075	(7,993,066,983)		
-	Increase (-)/ decrease (+) in inventories	10		(12,320,719,832)	14,065,457,586		
-	Increase (+)/ decrease (-) in payables	11		20,805,306,716	4,588,300,007		
-	Increase (-)/ decrease (+) in prepaid expenses	12		(1,261,056,736)	(1,016,439,210)		
-	Corporate income tax paid	15		(15,138,238,492)	(17,260,319,523)		
-	Other receipts from operating activities	16		-	-		
-	Other payments for operating activities	17		(8,503,509,284)	(6,793,785,548)		
	Net cash inflows/(outflows) from operating activities	20		101,380,770,644	76,831,527,487		
П.	CASH FLOWS FROM INVESTING ACTIVITIES						
1.	Purchases of fixed assets and other long-term assets	21		(2,619,218,137)	(7,248,239,445)		
2.	Proceeds from disposals of fixed assets and other long-term assets	22		27,272,727	-		
3.	Loans granted, purchases of debt instruments of other entities Collection of loans, proceeds from sales of debt instruments of other	23		-	(120,000,000,000)		
4.	entities	24		160,000,000,000	160,000,000,000		
5.	Investments in other entities	25		(200,000,000,000)	(120,000,000,000)		
6.	Proceeds from divestment in other entities	26		-	-		
7.	Dividends and interest received	27		19,240,935,110	15,522,002,807		
	Net cash inflows/(outflows) from investing activities	30		(23,351,010,300)	(71, 726, 236, 638)		
ш	CASH FLOWS FROM FINANCING ACTIVITIES						
1.	Proceeds from issue of shares and capital contribution	31		-	14,760,000,000		
6.	Dividends paid	36		(24,886,117,100)	(29,691,534,000)		
	Net cash inflows/(outflows) from financing activities	40		(24,886,117,100)	(14,931,534,000)		
	Net cash inflows/(outflows) $(50 = 20 + 30 + 40)$	50		53,143,643,244	(9,826,243,151)		
	Cash and cash equivalents at the beginning of the year	60		67,807,463,071	53,536,298,144		
	Effect of foreign exchange differences	61		-	-		
	Cash and cash equivalents at the end of the year $(70 = 50+60+61)$	70		120,951,106,315	43,710,054,993		

**Prepared By** 

Le Thi Thu Huong

Le Thi Thuy Hang

Chief Accountant

02HCMC, October 19, 2017 CONG TGeneral Director CO PHÂN 2 HOA - DUOC PHAN MEXOPHA T.P HOCK

Huynh Thi Lan

# NOTES TO THE FINANCIAL STATEMENTS

For the accounting period from Jan. 01, 2017 to Sept. 30, 2017

Unit: VND

#### I. BUSINESS HIGHLIGHTS

#### 1. Establishment

Mekophar Chemical Pharmaceutical Joint-Stock Company, whose business code is 0302533156, operates under Business registration certificate No. 4103000833 dated February 08, 2002 issued by the Department of Planning and Investment of Ho Chi Minh City and The seventeenth amended certificate dated October 27, 2016, the chartered capital is VND 194.208.130.000.

English name: Mekophar Chemical Pharmaceutical Joint Stock Company

Short name: Mekophar

Head office: No. 297/5 Ly Thuong Kiet Str., Dist. 11, HCMC.

The Company's branches are located at:

Hanoi branch: No. 95 Lang Ha Str., Dong Da Dist., Hanoi City

Nghe An Branch: No. 11A4 Dang Thai Than, Cua Nam Ward, Vinh City, Nghe An Province

Da Nang branch: No. 410 Nguyen Tri Phuong, Hai Chau District, Da Nang City

Can Tho branch: No.17A Cach Mang Thang Tam Str., Binh Thuy Dist., Can Tho City

#### 2. Structure of ownership:

Joint Stock Company.

3. Business sector:

Production and trading.

#### 4. Principal activities

The Company's principal activities: Producing, trading medicine; Trading perfume; ; Trading cosmetics and other cleaning products; Trading medical tools; Maintaining and testing medicine; Retailing medicine; Producing packing used in pharmaceutical industry (plastic bottle, paper box, carton box); Producing technological food (except for producing and processing fresh food); Trading functional food; processing food; Producing cosmetics (not manufacturing chemicals, soap, and detergent at the head office); Trading real estates, leasing apartment, office; Trading garments; Producing bottled pure water; Trading beverages; Trading medical machinery and equipment; Trading other chemicals (except for chemicals used in agriculture); Trading plastics in primary form; Investment consultancy (except for accounting, finance, law); Consultancy on technology transfer; Commercial introduction and promotion; Acting as brokerage agent (except for real estates).

#### 5. Normal operating cycle

Normal operating cycle of the Company lasts 12 months of the normal fiscal year beginning from January 01 and ending on December 31.

- 6. Operations in the fiscal year affecting the financial statements: Not applicable.
- 7. Total employees to September 30, 2017: 768 persons.
- 8. Enterprise Structure

#### 8.1. List of subsidiaries

As at September 30, 2017, the Company has one (01) directly owned company as follows:

Company's name and address	Principal activities	Percentage of shareholding	Percentage of owning	Percentage of voting right
Mekophar Co.,Ltd	Producing biological			
Head office: Lot I-9-5, D2 Street, High-Tech Park, Long Thanh My Ward, District 9, HCMC	products, medicine, cosmetics, functioning foodand original cell	100%	100%	100%

#### 8.2. List of Joint-ventures and associates

As at September 30, 2017, the Company has one (01) associate as follows:

Company's name and address	Principal activities	Percentage of shareholding	Percentage of owning	Percentage of voting right
An Sinh Hospital 10 Tran Huy Lieu, Ward 12, Phu Nhuan, HCMC	Medically examining and treating	22%	22%	22%

#### **II. ACCOUNTING PERIOD AND REPORTING CURRENCY**

#### 1. Fiscal year

The fiscal year is begun on January 01 and ended December 31 annually.

#### 2. Reporting currency

Vietnam Dong (VND) is used as a currency unit for accounting records.

#### **III. ADOPTION OF ACCOUNTING STANDARDS AND POLICIES**

#### 1. Applicable Accounting System

The Company applies Vietnamese Corporate Accounting System issued by the Vietnam Ministry of Finance in accordance with the guidance of Circular No. 200/2014/TT-BTC dated December 22, 2014.

#### 2. Disclosure of compliance with Vietnamese Accounting Standards and the Vietnamese

We conducted our accounting, preparation and presentation of the financial statements in accordance with Vietnamese Accounting Standards and other relevant statutory regulations. The financial statements give a true and fair view of the state of affairs of the Company and the results of its operations as well as its cash flows.

The selection of figures and information presented in the notes to the financial statements is complied with the material principles in Vietnamese Accounting Standard No.21 - Presentation of the financial statements.

#### **IV. APPLICABLE ACCOUNTING POLICIES**

#### 1. Foreign exchange rate applicable in accounting

The Company has translated foreign currencies into Vietnam Dong at the actual rate and book rate. **Principles for determining the actual rate** 

All transactions denominated in foreign currencies which arise during the period (trading foreign currencies, capital contribution or receipt of contributed capital, recording receivables and payables, purchasing assets or costs immediately paid by foreign currencies) are converted at the actual exchange rates ruling as of the transaction dates.

Closing balance of monetary items (cash, cash equivalents, payables and receivables, except for prepayments to suppliers, prepayments from customers, pre-paid expenses, deposits and unearned revenue) denominated in foreign currencies should be revaluated at the actual rate ruling as of the balance sheet date.

- The actual exchange rates upon revaluation of monetary assets denominated in foreign currencies which have been classified as assets will be the buying rate of Vietcombank. The buying rate as at September 30, 2017: 22.690VND/USD; 26.646 VND/EUR.

- The actual exchange rates upon revaluation of monetary assets denominated in foreign currencies which have been classified as payables will be the selling rate stated by Vietcombank. The exchange rate as at September 30, 2017: 22.765 VND/USD; 26.922 VND/EUR.

Foreign exchange differences, which arise from foreign currency transactions during the period/year, shall be included in the income statement. Foreign exchange differences due to the revaluation of ending balances of the monetary items in foreign currencies after offsetting their positive differences against negative differences shall be included in the income statement.

#### Principle for determining book rate

When recovering receivables, deposits or payments for payables in foreign currencies, the Company uses specific identification book rate.

When making payment by foreign currencies, the Company uses moving weighted average rate.

#### 2. Principles for recording cash and cash equivalents

Cash includes cash on hand, demand deposit and cash in transit.

Cash equivalents comprise term deposits and other short-term investments with an original maturity of three months or less, highly liquid, readily convertible to known amount of cash and subject to an insignificant risk of changes in value.

#### 3. Principles for accounting financial investments

#### Principles for accounting held-to-maturity investments

Held-to-maturity investments include term deposits (including treasury bill, bill of exchange), bonds, loans, preferred share that the issuer is required to re-buy them in a certain time in the future and held-to-maturity loans for the purpose of periodic interest receiving and other held-to-maturity investments.

The held-to-maturity investments are initially recorded at the original cost including buying price and costs attributable to the acquisition of the investments. After initial recognition, if the provision for doubtful debts has not been made as statutorily required, these investments are revaluated at the recoverable value. When firm evidence shows that a portion or the whole investments may be unrecoverable, the loss will be recorded in financial expenses in the year and recorded in decrease of the investment's value.

#### Principles for recording financial investments in Subsidiary, Joint-ventures, Associates

Principles for recording financial investments in subsidiaries: Subsidiary is a company which the Company has shareholding of more than one half of the voting right in order govern the financial and operating policies in order to obtain economic benefits from the subsidiary's operation. When the Company ceases to control the subsidiary, the investment in the subsidiary will be written down.

The investment in Joint-ventures is recorded when the Company holds joint control over these entities' financial and operating policies. When the Company ceases to control these entities, the investment will be written down.

The investment in associate is recorded when the Company has 20% - 50% of voting right in those companies and has considerable influence over their decisions on financial policies.

Investments in Subsidiary, Joint-ventures, associates are initially stated at original cost and will not be adjusted thereafter for change in the investor's share of the investee's net assets. The original cost includes purchase price and costs attributable to the investment. In case the investment is by nonmonetary assets, the investment fee should be recorded at the fair value of the non-monetary assets at the date of occurrence.

Provision for loss of investments in subsidiaries, joint-ventures, associates is made when the investee suffers from loss and thus the Company possibly loses its capital or the investments' value is devalued. Basis for making provision for loss of investments is consolidated financial statements of the investee (if it is parent company), the investee's financial statements (if it is an independent enterprise without subsidiary).

#### Principles for recording equity investments in other entities

Equity investment in other entities represents the Company's investment in other entities' equity instruments. However, the Company does not hold any control or joint control right and exercise sgnificant influences over the investees either.

The investments are stated at original cost including purchase price and costs directly attributable to the investment. In case of non-monetary assets investment, the investment fee should be recorded at the fair value of the non-monetary assets at the date of occurrence.

Regarding the investments the Company holds in a long time (not trading securities) and no significant influences are exercised on the investees, provision for loss will be made as follows:

+ If an investment in listed shares or the fair value of the investment is determined reliably, the allowance shall be made according to the market values of the shares.

+ If it is impossible to determine the investments' fair value at the reporting date, the provision will be made on the basis the loss that investee suffers. Basis for making provision for loss of investments is consolidated financial statements of the investee (if it is parent company), the investee's financial statements (if it is an independent enterprise without subsidiary).

#### 4. Principles for recording trade receivables and other receivables:

Principle for recording receivables: At original cost less provision for doubtful debts.

The classifying of the receivables as trade receivables, inter-company receivables and other receivables depends on the nature of the transaction or relationship between the company and debtor.

**Method of making provision for doubtful debts:** Provision for doubtful debts is estimated for the loss value of the receivables, other held-to-maturity investments similar to doubtful debts that are overdue and undue, but are likely to become possibly irrecoverable due to insolvency of debtors who go bankrupcy, making procedures for dissolution, go missing or run away....

#### 5. Principles for recording inventories:

**Principles adopted in recording inventory:** Inventories are stated at original cost less (-) the provision for the decline in value of obsolete and deteriorated inventories. **Original costs are determined as follows:** 

- The original cost of materials, merchandises consists of costs of purchase, costs of transportation and other costs incurred in bringing the inventories to their present location and condition.

- Finished goods: costs of materials, direct labor and manufacturing overheads which are allocated on the basis of major materials costs/normal operation level/costs of land use right and relevant overall costs incurred in the duration of building properties.

- Work in progress: costs of raw materials, labor and other directly costs for producing inventories incurred in the duration of building works in progress...

Method of calculating inventories' value: Weighted average method. Method of accounting for the inventories: Perpetual method. **Method of making provision for decline in value of inventories:** Provision for decline in value of inventories is made when the net realisable value of inventories is lower than their original cost. Net realisable value is the estimated selling price less the estimated costs of completion and selling expenses. Provision for decline in value of inventories is the difference between the cost of inventories greater than their net realisable value. Provision for decline in value of inventories is made for each inventory with the cost greater than the net realisable value.

#### 6. Principles for recording fixed assets:

#### 6.1 Principles for recording tangible fixed assets:

Tangible fixed assets are stated at original cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises all expenditures of bringing the asset to its working condition and location for its intended use. The expenditures incurred beyond their originally assessed standard of performance are capitalised as an additional cost of tangible fixed assets when they have resulted in an increase in the future economic benefits expected to be obtained from the use of those tangible fixed assets. The expenditures which do not meet the above conditions are charged to the expenses in the year.

When the assets are sold or disposed, their original costs and the accumulated depreciation which have been written off and any gain or loss from disposal of assets are recorded in the income statement.

Determination of original costs of tangible fixed assets:

Tangible fixed assets purchased

The original cost of purchased tangible fixed assets shall consist of the actual purchase price less (-) trade discounts or reduction plus (+) taxes (excluding taxes to be refunded) and relevant expenses calculated to the time when such fixed assets are put into operation such as fees for installation and trial operation of fixed assets; specialists and other direct costs.

The original cost of a tangible fixed asset formed from capital construction under the mode of tendering shall be the finalisation price of the construction project, other relevant fees plus (+) registration fee (if any).

Fixed assets which are buildings, structures attached to land use right, the value of land use right is computed separately and recorded as intangible fixed assets.

#### 6.2 Principles for recording intangible fixed assets:

**Intangible fixed assets** are stated at cost less accumulated amortization. The original cost of a intangible fixed asset comprises all costs of owning the asset to the date it is put into operation as expected.

Principles for recording intangible fixed assets:

Purchase of separate intangible fixed assets

The original cost of purchased intangible fixed assets shall consist of the actual purchase price payable less (-) trade discounts or reduction plus (+) taxes (excluding taxes to be refunded) and relevant expenses calculated to the time when such fixed assets are put into operation. The land use rights which are purchased together with buildings, structures will be determined separately and recorded as intangible fixed assets.

If an intangible fixed asset is formed from the exchange involving payment accompanied with vouchers related to the capital ownership of the establishment, its original cost is the reasonable value of vouchers issued in relation to capital ownership. Land use right

The original cost of an intangible fixed asset which is the land use right shall be the payment made to obtain the lawful land use right plus (+) compensatory payments for clearance of site, expenses for Computer software

The original cost of a in tangible fixed asset which is the computer software shall be the total of actual expenses incurred by the Company to obtain the computer software.

#### 6.3 Method of depreciating and amortizing fixed assets

Depreciation is charged to write off the cost of fixed assets on a straight line basis over their estimated useful lives. Useful life means the duration in which the tangible fixed assets produce their effect on production and business.

The estimated useful life for assets is as follows:

Buildings and structures	5 - 25 years
Machinery and equipment	3 - 12 years
Transportation and facilities	5 -8 years
Office equipment	3 - 10 years
Right to use original cells	3 years
I and use wights in definitely use and at east and is not amoutined	

Land use rights indefinitely recorded at cost and is not amortized.

#### 7. Principles for recording construction in progress:

Construction in progress is stated at original cost. These are all necessary costs for purchasing fixed assets.

These costs are capitalised as an additional cost of asset when the works have been completed. After the works have been finalized, the asset will be handed over and put into use.

#### 8. Principles for recording liabilities

Liabilities are recorded at original cost and not lower than the payment obligation.

Liabilities shall be classified into trade payables, inter-company payables and other payables depending on the nature of transactions and relationship between the Company and debtors.

Liabilities must be kept records in detail according to payment schedule, creditor, type of original currency (including revaluation of liabilities payable which satisfying the definition of monetary assets denominated in foreign currencies) and other factors according to requirements of the enterprise.

At the reporting date, if it is evident that there is an unavoidable loss, an amount payable shall be recorded according to cautious rules.

#### 9. Principles for recording provision liabilities:

**Provisions are recognized when the following conditions are satisfied:** the Company has a present (legal or constructive) obligations as a result of past events; it is probable that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated.

Value of provision liability being recorded: The value which is estimated to be the most reasonable for settling the present obligation at the balance sheet date.

Provision for payables includes the expenditures for doing scientific research. The provision value depends on the Company's operating results of each year.

#### 10. Principles for recoding unearned revenue

Unrealized revenue is the amount the customers prepaid for one or several accounting periods

Unearned revenue include amounts of customers paid in advance for one or many accounting periods for the revenue in correspondence with the value of goods, services.

Method of allocating unearned revenue is on the principle of conformity with obligations that the Company will perform in next one or several accounting periods.

#### 11. Principles for recording owner's Equity

Principles for recording owner's Equity

The owners' equity is the amount that is contributed by members and supplemented from the profit after tax. The owners' equity will be recorded at the actual contributed capital by cash or assets in the early establishment period or additional mobilization to expand operation.

#### Principles for recording share premium, conversible bond option and other capitals

+ Share premium is the difference between the cost over and above the nominal value of the first issued or additionally issued share and the differences (increase or decrease) of the actual receiving amount against the repurchase price when treasury share is reissued. In case where shares are repurchased to cancel immediately at the purchase date, shares' value recorded decrease the business capital source at purchase date is the actual repurchase price and the business resource should be written down according to the par value and share premium of the repurchased shares.

#### + Principles for recognising undistributed profit:

The undistributed profit is recorded at the profit (loss) from the Company's result of operation after deducting the current year corporate income tax and the adjusted items due to the retroactive application of changes in accounting policy and adjustments for material misstatement of the previous year.

The distributing of profit is based on the charter of the Company approved by the annual shareholder meeting.

#### 12. Principles for recording treasury shares

The owners' equity instruments acquired by the Company (treasury share) are recorded at original cost and deducted into the owners' equity. The Company does not record gain (loss) when purchasing, selling, issuing or cancelling its equity instruments.

#### 13. Principles for recording revenues

**Revenue from goods sold** Revenue from the sale of good should be recognised when all the five (5) following conditions have been satisfied:1) The enterprise has transferred to buyer the significant risks and rewards of ownership of the goods; 2) The enterprise retains neither continuing managerial involvement as an owner nor effective control over the goods sold; 3) The amount of revenue can be measured reliably; When the contract specifies that buyers are entitled to return products, goods they have bought under specific conditions, the enterprise will record the revenue only when those conditions no longer exist and the buyers do not have right to return products, goods (except for changing to other goods, services) 4) The economic benefits associated with the transaction has flown or will flow to the enterprise; 5) The costs incurred or to be incurred in respect of the transaction can be measured reliably.

#### **Revenue from service rendered**

Revenue from services rendered is recorded when the result of the supply of services is determined reliably. In case where the services are rendered in several periods, the revenue will recorded by the part of completed works at the balance sheet. Revenue from services rendered is determined when the following four conditions have been satisfied: 1. The revenue is determined firmly; When the contract specifies that buyers are entitled to return the service they have bought under specific conditions, the enterprise will record the revenue only when those conditions no longer exist and the buyers do not have right to return service; 2. The economic benefits associated with the transaction has flown or will flow from the supply of the provided service; 3. Part of completed works can be determined at the balance sheet date; 4. The costs incurred or to be incurred in respect of the transaction can be measured reliably.

If the contract's results can not be determined firmly, the revenue will be recorded at the recoverable level of expenses recorded.

#### Principles and method of recording revenue from asset lease

Revenue from asset lease is recorded on the principle of allocating advanced lease amount in conformity with lease term.

#### **Principles for recording financial income**

Financial incomes include interests, royalties, distributed dividends and profits and income from other financing activities (sale and purchase of securities, liquidation of capital in joint-ventures, investment in associates, subsidiaries, other investments; Foreign exchange gains).

Income arising from interests, royalties, distributed dividends and profits of the enterprises shall be recognized if they simultaneously satisfy the two (2) conditions below 1. It is possible to obtain economic benefits from the concerned transactions; 2. Income is determined with relative certainty.

- Interests recognized on the basis of the actual time and interest rates in each period;

- Royalties recognized on the basis of accruement in compliance with the contracts;

- Distributed dividends and profits shall be recognized when shareholders are entitled to receive dividends or the capital-contributing parties are entitled to receive profits from the capital contribution.

When an amount which has been recorded as an income becomes irrecoverable, such irrecoverable or uncertainly recoverable amount must be accounted as expense incurred in the period, but not recorded as income decrease.

#### 14. Principles and method of recording cost of goods sold

Cost of goods sold are the cost of products, goods, services, investment properties; cost of construction products (as to construction enterprise) sold in the period; expenses related to trading the investment properties and other expenses recorded in the cost of goods sold or recorded a decrease in the cost of goods sold in reporting period. The cost of goods sold is recorded at the date the transaction incurs or likely to incur in the future regadless payment has been made or not. The cost of goods sold and revenue shall be recorded simultaneously on conformity principles. Expenses exceeding normal consumption level are recorded immediately to the cost of goods sold on prudent principle.

#### 15. Principles and method of recording financial expenses

**Financial expenses** include expenses or loss related to the financial investment, borrowing cost and capital borrowing, contribution in joint-venture, associate, provision for devaluation of financial investment, loss from sale of foreign currencies, loss from foreign exchange loss and other financial

Financial expenses are recorded in details by their content and determined reliably when there are sufficient evidences on these expenses.

#### 16. Principles and methods of recording current taxes and deffered taxes

Corporate income tax includes current corporate income tax and deferred corporate income tax incurred in the year and set basis for determining operating result after tax in current fiscal year.

Current tax: is the tax payable on the taxable income and tax rate enacted in current year in accordance with the law on corporate income tax.

The tax amounts payable to the State budget will be finalized with the tax office. Differences between the tax amounts payable specified in the book and the tax amounts under finalization will be adjusted when the tax finalization has been issued by the tax office.

Tax policies the Company should comply with are as follows: The Company pays tax at 20%.

# 17. Principles for recording earnings per share

Basic earnings per share is calculated by dividing net income available to common shareholders before appropriating to Bonus and Welfare Fund by the weighted-average number of common shares outstanding during the period.

Diluted EPS is calculated by dividing net income available to common shareholders (after adjusting dividends of preferred conversible shares) by the weighted-average number of common share outstanding and the weighted-average number to be issued in case where all dilutive potential common are converted into common shares.

### **18. Financial instruments:**

Initial recognition

**Financial assets** 

According to Circular No. 210/2009/TT-BTC dated November 06, 2009 (Circular No. 210), financial assets are classified properly, for the purpose of presentation in the financial statements, into the financial assets which are stated at fair value through the Income Statement, loans and receivables, held-to-maturity investments and available-for-sale financial assets. The Company decides to classify these assets at the date of initial recognition.

At the date of initial recognition, the financial assets are recognized at cost plus transaction cost that are directly attributable to the acquisition of the financial assets.

Financial assets of the Company comprise cash, short-term deposits, trade accounts receivables and other receivables.

#### **Financial liabilities**

According to Circular 210, financial assets are classified properly, for the purpose of presentation in the financial statements, into the financial liabilities which are stated at fair value through the Income Statement, financial liabilities determined on amortised cost basis. The Company decides to classify these liabilities at the date of initial recognition.

At the date of initial recognition, the financial liabilities are recognized at cost plus transaction cost that are directly attributable to the acquisition of the financial liabilities.

Financial liabilities of the Company comprise trade payables, other payables, borrowings and liabilities.

#### **Re-measurements after initial recognition**

Currently, there are no requirements for the re-measurement of the financial instruments after initial recognition.

#### Offsetting

Financial assets and financial liabilities are offset and the net amount reported in the report on financial position if, and only if, there is a currently enforceable legal right to offset the financial assets against financial liabilities or vice-versa and there is an intention to settle on a net basis or to realize the assets and settle the liability simultaneously.

#### 19. Related parties

Related parties include: Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with the Company. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Company and close members of the family of these individuals and companies associated with these individuals also constitute related parties. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

#### 20. Principles for presenting assets, revenue and operating results by segment

A reportable segment includes business segment or a geographical segment.

A business segment is a distinguishable component of an enterprise that is engaged in providing an individual product or service or a group of related products or services and that is subject to risks and returns that are different from those of other business segments.

A geographical segment is a distinguishable component of an enterprise that is engaged in providing products or services within a particular economic environment and that is subject to risks and returns that are different from those of components operating in other economic environments.

For the purpose of management, the Company operates in a large scale of the country, so it presents major segment reporting by business sector, the minor segment reporting by geographical segment.

# V. ADDITIONAL INFORMATION FOR ITEMS SHOWN IN THE BALANCE SHEET

Sept. 30, 2017	Jan. 01, 2017
60,951,106,315	47,807,463,071
2,346,907,613	5,728,566,121
58,604,198,702	42,078,896,950
54,963,588,117	41,454,878,261
3,640,610,585	624,018,689
60,000,000,000	20,000,000,000
120,951,106,315	67,807,463,071
	<b>60,951,106,315</b> 2,346,907,613 58,604,198,702 54,963,588,117 3,640,610,585 <b>60,000,000,000</b>

# 2. Short-term financial investments

	Sept. 30, 2017		Jan. 01	, 2017
	Amount	Value	Amount	Value
– Trading securities	676,956	10,946,711,100	676,956	10,946,711,100
VIDIPHAR Pharmaceutical JSC	180,000	4,070,000,000	180,000	4,070,000,000
Pharmaceutical Packaging JSC	477,775	6,635,250,000	477,775	6,635,250,000
OPC Pharmaceutical JSC	19,181	241,461,100	19,181	241,461,100
Held-to-maturity investments Term deposits		<b>0</b> 0		<b>160,000,000,000</b> <i>160,000,000,000</i>
Total		10,946,711,100		170,946,711,100
3. Trade accounts receivable Local customers Foreign customers Total			Sept. 30, 2017 98,740,430,689 35,423,073,585 134,163,504,274	Jan. 01, 2017 103,701,894,371 46,567,180,655 150,269,075,026
<b>4. Prepayments to suppliers</b> Local customers			<b>Sept. 30, 2017</b> 11,941,245,384	<b>Jan. 01, 2017</b> 9,374,724,461
Foreign customers <b>Total</b>			2,071,668,431 14,012,913,815	3,221,087,300 12,595,811,761
5. Other receivables Short-term			Sept. 30, 2017	Jan. 01, 2017
Advances			778,002,804	29,108,305
Health, social insurance, union fee Consideration for the me	embers of		529,325,967	829,271,199
the Board of Managemer holding direct manageme Other receivables			192,000,000 9,750,000	330,000,000 35,961,000
Total			1,509,078,771	1,224,340,504

6. Inventories	Sept. 30, 2017	Jan. 01, 2017
Raw materials	132,046,842,848	133,722,533,959
Tools & supplies	1,550,814,458	1,839,884,708
Works in progress	19,857,268,883	18,428,015,539
Finished goods	68,385,977,467	55,346,644,104
Merchandise inventory	27,589,332	210,694,846
Total	221,868,492,988	209,547,773,156

# 7. Tangible fixed assets ( See page 20 )

# 8. Intangible fixed assets

	Land use rights	Patents, copyrights	Total
Original cost			
Opening balance	7,438,152,000	2,628,299,139	10,066,451,139
New purchases		80,000,000	80,000,000
Disposal, sale			
Closing balance	7,438,152,000	2,708,299,139	10,146,451,139
Accumulated amortization			
Opening balance	-	2,628,299,139	2,628,299,139
Charge for the year		16,666,665	16,666,665
Disposal, sale			
Closing balance	-	2,644,965,804	2,644,965,804
Net book value			
As at the beginning of the period	7,438,152,000	-	7,438,152,000
As at the end of the period	7,438,152,000	63,333,335	7,501,485,335
Capital construction in progress		Sept. 30, 2017	Jan. 01, 2017

2,825,577,000

2,825,577,000

2,685,477,000

2,685,477,000

# 9. Capital construction in progress Accounting software

Total

# **10. Long-term investments**

5	Sept. 30, 2017		Jan. 0	1, 2017
	Amount	Value	Amount	Value
Investments in subsidiaries		600,000,000,000		400,000,000,000
Mekophar Co.,Ltd		600,000,000,000		400,000,000,000
Investments in associates, joint-ventures	2,464,000	18,510,000,000	2,464,000	18,510,000,000
An Sinh Hospital - Percentage of contribution: 22%	2,464,000	18,510,000,000	2,464,000	18,510,000,000
Investments in equity of other entities	-	23,510,500,000	-	23,510,500,000
Orchids Co.,Ltd - Percentage of contribution: 15%		5,550,000,000		5,550,000,000
ARECO Real Estates Co.,Ltd - Percentage of contribution: 5%		17,960,500,000		17,960,500,000
Total	2,464,000	642,020,500,000	2,464,000	442,020,500,000

11. Prepaid expenses Short-term prepaid expenses	Sept. 30, 2017	Jan. 01, 2017
Expenses of giving consultancy for Kinh		
Duong Vuong Project	90,000,000	90,000,000
Office lease in Nghe An Branch	96,000,000	-
Fire insurance costs	424,029,416	-
Repair of fixed assets	524,203,338	1,180,846,572
Total	1,134,232,754	1,270,846,572
Long-term prepaid expenses		
Repair of fixed assets	1,397,670,554	-
Total	1,397,670,554	0
12. Trade payables	Sept. 30, 2017	Jan. 01, 2017
Local suppliers	43,523,022,557	36,737,737,587
Foreign suppliers	5,310,519,350	3,806,335,206
Total	48,833,541,907	40,544,072,793
13. Prepayments from customers	Sept. 30, 2017	Jan. 01, 2017
Local customers	9,520,433,820	9,148,136,818
Foreign customers	4,198,196,353	128,527,627
Total	13,718,630,173	9,276,664,445
14. Taxes and payables to the State Budget	Sept. 30, 2017	Jan. 01, 2017
VAT ouput	79,582,022	999,090,217
VAT on import	-	84,522,363
Personal income tax	15,377,181,491	3,051,041,577
Land and housing		
taxes, land rentals	562,544,866	-
Total	16,019,308,379	4,134,654,157
	G ( 20 2015	
15 Short-term other payables	Sept. 30, 2017	Jan. 01, 2017
Social insurance, health insurance,		
trade union fee, Communist party		
membership fee	263,964,706	143,389,092
Costs of Mekostem project	- 23,000,000	177,595,069 46,000,000
Board of Management Other payables		
	7,120,344,578	7,115,094,578
Total	7,407,309,284	7,482,078,739
16. Long-term provision liability	Sept. 30, 2017	Jan. 01, 2017
Provision for research projects	30,000,000,000	30,000,000,000
Total	30,000,000,000	30,000,000,000
	20,000,000,000	2 .,,

# 17. Owners' equity

a. Comparison schedule for changes in Owner's Equity (See page 21)

# b. Details of owners' shareholding

	% of shareholding	Sept. 30, 2017	Jan. 01, 2017
Shareholding by the State	18.2%	35,283,600,000	35,283,600,000
Shareholding by other investors	81.8%	158,924,530,000	158,924,530,000
Share premium		295,058,504,458	295,058,504,458
Treasury share		(14,487,151,158)	(14,487,151,158)
Total	100.0%	474,779,483,300	474,779,483,300

\* Number of treasury shares: 277.646, equivalent to VND14.487.151.158.

c. Shares	Sept. 30, 2017	Jan. 01, 2017
Number of shares registered to be issued	19,420,813	19,420,813
Number of shares sold out to the public	19,420,813	19,420,813
Ordinary share	19,420,813	19,420,813
Number of shares repurchased	277,646	277,646
Ordinary share	277,646	277,646
Number of existing shares in issue	19,143,167	19,143,167
Ordinary share	19,143,167	19,143,167
Par value: VND/share.	10,000	10,000
18. Source for non-business expenditures	Sept. 30, 2017	Jan. 01, 2017
Source for non-business expenditures		127,920,290
Total	0	127,920,290

# VI. ADDITIONAL INFORMATION FOR ITEMS IN THE INCOME STATEMENT

1. Sales	From Jan. 01, 2017 to Sept. 30, 2017	From Jan. 01, 2016 to Sept. 30, 2016
Revenue from finished goods sold	487,941,461,098	467,581,032,989
Revenue from services of original cells bank	36,557,202,870	39,567,843,976
Revenue from merchandises sold	451,562,892,524	405,100,415,454
Revenue from sale of materials	7,378,416,234	7,017,128,837
Revenue from office lease	5,329,090,908	2,465,454,546
Total	988,769,063,634	921,731,875,802
2. Sales deductions	From Jan. 01, 2017 to Sept. 30, 2017	From Jan. 01, 2016 to Sept. 30, 2016
Sales returns	215,496,005	217,970,832
Discount sales	44,960,000	
Total	260,456,005	217,970,832
3. Net sales	From Jan. 01, 2017 to Sept. 30, 2017	From Jan. 01, 2016 to Sept. 30, 2016
Revenue from finished goods sold	487,732,763,407	467,363,062,157
Revenue from exchange of services	36,512,242,870	39,567,843,976
Revenue from merchandises sold	451,556,094,210	405,100,415,454
Revenue from construction contract	7,378,416,234	7,017,128,837
Revenue from trading investment properties	5,329,090,908	2,465,454,546
Total	988,508,607,629	921,513,904,970

4. Cost of sales	From Jan. 01, 2017 to Sept. 30, 2017	From Jan. 01, 2016 to Sept. 30, 2016
Cost of finished goods sold	317,883,124,175	318,142,844,827
Cost of service of original cells bank	10,659,201,683	7,002,401,010
Cost of merchandises sold	448,692,359,449	402,125,486,836
Cost of materials, services rendered	5,307,182,982	4,857,160,404
Total	782,541,868,289	732,127,893,077

5. Financial income	From Jan. 01, 2017 to Sept. 30, 2017	From Jan. 01, 2016 to Sept. 30, 2016
Interest income from deposits, loans	9,269,117,934	10,745,643,807
Dividends, profit paid	9,971,817,176	4,776,359,000
Mekong Pharmaceutical JSC	-	50,000,000
An Sinh General Hospital Co., Ltd	9,592,658,176	4,000,000,000
VIDIPHAR Pharmaceutical JSC	359,978,000	179,978,000
Pharmaceutical Packaging Joint Stock Company	-	527,200,000
OPC Pharmaceutical Joint Stock Company	19,181,000	19,181,000
Realised foreign exchange gains	396,982,023	223,705,272
Total	19,637,917,133	15,745,708,079

6. Financial expenses	From Jan. 01, 2017 to Sept. 30, 2017	From Jan. 01, 2016 to Sept. 30, 2016
Realised foreign exchange losses	793,818,970	616,782,531
Total	793,818,970	616,782,531

7. Selling expenses	From Jan. 01, 2017 to Sept. 30, 2017	From Jan. 01, 2016 to Sept. 30, 2016
Salaries	19,004,797,591	16,506,781,701
Commission	14,389,202,728	12,171,617,527
Depreciation	402,955,965	471,153,581
Services bought from outsiders	13,106,090,161	11,770,857,709
Transportation	4,719,413,827	3,605,097,270
Other sundry expenses by cash	419,449,227	441,903,273
Total	52,041,909,499	44,967,411,061

	From Jan. 01,	From Jan. 01,
	2017 to Sept. 30,	2016 to Sept. 30,
8. General and administration expenses	2017	2016

Salaries	27,354,074,982	23,972,620,949
Materials and packaging	5,428,693,904	5,692,721,390
Depreciation	3,036,665,600	3,295,490,512
Taxes, fees and duties	7,532,042,359	12,016,646,713
Services bought from outsiders	1,541,669,847	902,926,188
Other sundry expenses by cash	16,374,881,101	17,793,228,170
Total	61,268,027,793	63,673,633,922
9. Other income	From Jan. 01, 2017 to Sept. 30, 2017	From Jan. 01, 2016 to Sept. 30, 2016
Liquidation of fixed assets	27,272,727	-
Other income (Treatment to surplus amount upon the counting		214,855,686
Other income	334,515,359	1,365,525
Total	848,717,668	216,221,211
10. Other expenses	From Jan. 01, 2017 to Sept. 30, 2017	From Jan. 01, 2016 to Sept. 30, 2016
Other expenses (Treatment to deficient amount upon the counting, other)	151,664,108	0
Total	151,664,108	0
11. Current corporate income tax	From Jan. 01, 2017 to Sept. 30, 2017	From Jan. 01, 2016 to Sept. 30, 2016
- Total accounting profit before tax	112,197,953,771	96,090,113,669
		, , ,
- Adjustments to increase accounting profit to determine	24,687,953,687	21,357,547,687
- Adjustments to increase accounting profit to determine taxable income	21,007,203,007	
•	24,687,953,687	21,357,547,687
taxable income		21,357,547,687 <b>117,447,661,356</b>
taxable income + Undeductible expenses	24,687,953,687	
taxable income + Undeductible expenses - Total taxable income	24,687,953,687 136,885,907,458	117,447,661,356
<ul> <li>taxable income</li> <li>+ Undeductible expenses</li> <li>- Total taxable income</li> <li>- Tax rate</li> <li>- Current corporate income tax</li> <li>- Adjustments of corporate income tax of</li> </ul>	24,687,953,687 <b>136,885,907,458</b> 20% 27,377,181,491	<b>117,447,661,356</b> 20%
<ul> <li>taxable income</li> <li>+ Undeductible expenses</li> <li>- Total taxable income</li> <li>- Tax rate</li> <li>- Current corporate income tax</li> <li>- Adjustments of corporate income tax of prior years to that of current year</li> </ul>	24,687,953,687 <b>136,885,907,458</b> 20%	<b>117,447,661,356</b> 20%
<ul> <li>taxable income</li> <li>+ Undeductible expenses</li> <li>- Total taxable income</li> <li>- Tax rate</li> <li>- Current corporate income tax</li> <li>- Adjustments of corporate income tax of</li> </ul>	24,687,953,687 <b>136,885,907,458</b> 20% 27,377,181,491	<b>117,447,661,356</b> 20% 23,489,532,271
<ul> <li>taxable income</li> <li>+ Undeductible expenses</li> <li>- Total taxable income</li> <li>- Tax rate</li> <li>- Current corporate income tax</li> <li>- Adjustments of corporate income tax of prior years to that of current year</li> <li>- Total current corporate income tax</li> </ul>	24,687,953,687 <b>136,885,907,458</b> 20% 27,377,181,491 87,196,915	<b>117,447,661,356</b> 20%
<ul> <li>taxable income</li> <li>+ Undeductible expenses</li> <li>- Total taxable income</li> <li>- Tax rate</li> <li>- Current corporate income tax</li> <li>- Adjustments of corporate income tax of prior years to that of current year</li> <li>- Total current corporate income tax</li> </ul>	24,687,953,687 136,885,907,458 20% 27,377,181,491 87,196,915 27,464,378,406 From Jan. 01, 2017 to Sept. 30,	117,447,661,356 20% 23,489,532,271 23,489,532,271 From Jan. 01, 2016
<ul> <li>taxable income</li> <li>+ Undeductible expenses</li> <li>- Total taxable income</li> <li>- Tax rate</li> <li>- Current corporate income tax</li> <li>- Adjustments of corporate income tax of prior years to that of current year</li> <li>- Total current corporate income tax</li> </ul> 2. Costs of production and doing business by factors	24,687,953,687 136,885,907,458 20% 27,377,181,491 87,196,915 27,464,378,406 From Jan. 01, 2017 to Sept. 30, 2017	117,447,661,356 20% 23,489,532,271 23,489,532,271 From Jan. 01, 2016 to Sept. 30, 2016
<ul> <li>taxable income</li> <li>+ Undeductible expenses</li> <li>- Total taxable income</li> <li>- Tax rate</li> <li>- Current corporate income tax</li> <li>- Adjustments of corporate income tax of prior years to that of current year</li> <li>- Total current corporate income tax</li> </ul> 12. Costs of production and doing business by factors Raw materials	24,687,953,687 136,885,907,458 20% 27,377,181,491 87,196,915 27,464,378,406 From Jan. 01, 2017 to Sept. 30, 2017 320,734,386,346	117,447,661,356 20% 23,489,532,271 23,489,532,271 From Jan. 01, 2016 to Sept. 30, 2016 283,192,617,114
<ul> <li>taxable income</li> <li>+ Undeductible expenses</li> <li>- Total taxable income</li> <li>- Tax rate</li> <li>- Current corporate income tax</li> <li>- Adjustments of corporate income tax of prior years to that of current year</li> <li>- Total current corporate income tax</li> </ul> 12. Costs of production and doing business by factors Raw materials Labour cost	24,687,953,687 136,885,907,458 20% 27,377,181,491 87,196,915 27,464,378,406 From Jan. 01, 2017 to Sept. 30, 2017 320,734,386,346 80,868,962,605	117,447,661,356 20% 23,489,532,271 23,489,532,271 5700 Jan. 01, 2016 to Sept. 30, 2016 283,192,617,114 71,547,225,902
<ul> <li>taxable income</li> <li>+ Undeductible expenses</li> <li>- Total taxable income</li> <li>- Tax rate</li> <li>- Current corporate income tax</li> <li>- Adjustments of corporate income tax of prior years to that of current year</li> <li>- Total current corporate income tax</li> </ul> 12. Costs of production and doing business by factors Raw materials Labour cost Depreciation and amortization	24,687,953,687 136,885,907,458 20% 27,377,181,491 87,196,915 27,464,378,406 From Jan. 01, 2017 to Sept. 30, 2017 320,734,386,346 80,868,962,605 10,233,678,263	<ul> <li>117,447,661,356</li> <li>20%</li> <li>23,489,532,271</li> <li>23,489,532,271</li> <li>53,489,532,271</li> <li>From Jan. 01, 2016</li> <li>to Sept. 30, 2016</li> <li>283,192,617,114</li> <li>71,547,225,902</li> <li>10,673,270,296</li> </ul>

# **VII. OTHER INFORMATION**

**Related party transactions** 

<b>Related parties</b>	elated parties Relationship		Movement	Value
An Sinh Hospital	Associate	Sale of goods	Opening balance	625,569,478
			Sale of goods	7,552,048,617
			Proceeds	7,390,799,586
			<b>Closing balance</b>	786,818,509
Prepared By	Chie		CÔNG T <b>C</b> HÂN CÔNG T <b>C</b> HÂN HÓA - ĐƯỢC PHẨN MEXOPHAR HÝT: T.P.HÔ CHUN	October 19, 2017 ral Director
Thi Thu Huong	Le	Thi Thuy Hang	Huy	nh Thi Lan

# NOTES TO THE FINANCIAL STATEMENTS

For the accounting period from Jan. 01, 2017 to Sept. 30, 2017

#### V.7. Tangible fixed assets

Form **B** 09 - DN

Unit: VND

Items	Bludings & Structures	Machinery & Equipment	Transportation & Facilities	Others	Total
Original cost					
Opening balance	53.610.571.336	123.343.172.425	15.143.538.903	46.621.940.153	238.719.222.817
New purchase	0	804.375.000	1.316.413.182	278.329.955	2.399.118.137
Disposal, sale			141.797.852		141.797.852
Closing balance	53.610.571.336	124.147.547.425	16.318.154.233	46.900.270.108	240.976.543.102
Accumulated depreciation					
Opening balance	32.104.879.657	94.374.658.718	11.854.428.938	37.344.656.099	175.678.623.412
Charge for the period	1.837.323.808	5.045.720.712	658.204.043	2.675.763.035	10.217.011.598
Disposal, sale			141.797.852		141.797.852
Closing balance	33.942.203.465	99.420.379.430	12.370.835.129	40.020.419.134	185.753.837.158
Net book value					
As at beginning of the period	21.505.691.679	28.968.513.707	3.289.109.965	9.277.284.054	63.040.599.405
As at the end of the period	19.668.367.871	24.727.167.995	3.947.319.104	6.879.850.974	55.222.705.944

21

	<b>MEKOPHAR</b> Chemical	Pharmaceu	tical Joint Stock Company 1, Ho Chi Minh City, VietNam Fax: [028] 38650 394 website: www.mekophar.com
MUD	Addr: 297/5 Ly Thuong	Kiet st, Dist 1	1, Ho Chi Minh City, VietNam
	Tel: [028] 38650 258 -	38650 363	Fax: [028] 38650 394
MEKOPHAR	Email: info@mekophar.o	com –	website: www.mekophar.com

# NOTES TO THE FINANCIAL STATEMENTS

For the accounting period from Jan. 01, 2017 to Sept. 30, 2017

#### V.17. Owner's Equity

a. Comparison schedule for changes in Owner's Equity

Items	Paid-in Capital	Share Premium	Treasury Share	Investment and Development	Undistributed Earnings	Total
Prior year opening balance	151.234.130.000	156.129.704.458	(14.487.151.158)	403.510.093.275	-	696.386.776.575
Profit of year 2016					104.118.943.955	104.118.943.955
Increase capital by issuing stocks	42.974.000.000	138.928.800.000				181.902.800.000
Dividends paid to shareholders in 2016					(19.143.167.000)	(19.143.167.000)
Prior year closing balance	194.208.130.000	295.058.504.458	(14.487.151.158)	403.510.093.275	84.975.776.955	963.265.353.530
Current year opening balance	194.208.130.000	295.058.504.458	(14.487.151.158)	403.510.093.275	84.975.776.955	963.265.353.530
Profit of current period					84.733.575.365	84.733.575.365
Management not holding direct management in 2016					(330.000.000)	(330.000.000)
Bonus for the Board of Management in 2016					(1.342.000.000)	(1.342.000.000)
Appropriation to funds from profit of 2016 Appropriation to bonus and welfare fund from profit of				44.572.965.459	(44.572.965.459)	-
2016					(9.844.694.396)	(9.844.694.396)
Dividends paid to shareholders from profit of 2016					(24.886.117.100)	(24.886.117.100)
Current period closing balance	194.208.130.000	295.058.504.458	(14.487.151.158)	448.083.058.734	88.733.575.365	1.011.596.117.399

Unit: VND