



## **BALANCE SHEET**

As at March 31, 2017

As at March 51, 2017							
ASSETS			Notes	Mar. 31,2017	Jan. 01,2017		
A -	CURRENT ASSETS	100		585,436,920,589	614,428,674,433		
I.	Cash and cash equivalents	110	<b>V</b> .1	95,320,864,148	67,807,463,071		
1.	Cash	111		45,320,864,148	47,807,463,071		
2.	Cash equivalents	112		50,000,000,000	20,000,000,000		
II.	Short-term investments	120	V.2	120,946,711,100	170,946,711,100		
1.	Short-term investments	121		10,946,711,100	10,946,711,100		
2.	Provision for diminution in the value of short- term investments	122		-	-		
3.	Held-to-maturity investments	123		110,000,000,000	160,000,000,000		
III.	Accounts receivable	130		159,627,893,163	164,089,227,291		
1.	Trade accounts receivable	131	V.3	145,308,942,985	150,269,075,026		
2.	Prepayments to suppliers	132	V.4	12,805,388,916	12,595,811,761		
6.	Other receivables	136	V.5	1,513,561,262	1,224,340,504		
IV.	Inventories	140		206,398,778,011	209,547,773,156		
1.	Inventories	141	V.6	206,398,778,011	209,547,773,156		
2.	Provision for decline in value of inventories	149		-	-		
v.	Other current assets	150		3,142,674,167	2,037,499,815		
1.	Short-term prepayments	151		1,436,046,101	1,270,846,572		
2.	Deductible VAT	152		-	-		
3.	Taxes and other receivables from the State Budget	153		1,706,628,066	766,653,243		
В-	LONG-TERM ASSETS	200		571,975,475,923	515,184,728,405		
II.	Fixed assets	220		67,129,398,923	70,478,751,405		
1.	Tangible fixed assets	221	<b>V</b> .7	59,691,246,923	63,040,599,405		
	- Cost	222		238,896,683,817	238,719,222,817		
	- Accumulated depreciation	223		(179,205,436,894)	(175,678,623,412)		
3.	Intangible fixed assets	227	V.8	7,438,152,000	7,438,152,000		
	- Cost	228		10,066,451,139	10,066,451,139		
	- Accumulated amortization	229		(2,628,299,139)	(2,628,299,139)		
III.	Investment Properties	230		-	-		
IV.	Long-term work in progress	240		2,825,577,000	2,685,477,000		
2.	Construction in progress	242	V.9	2,825,577,000	2,685,477,000		
v.	Long-term investments	250	V.10	502,020,500,000	442,020,500,000		
1.	Investments in subsidiaries	251		460,000,000,000	400,000,000,000		
2.	Investments in associates, joint-ventures	252		18,510,000,000	18,510,000,000		
3.	Other long-term investments	253		23,510,500,000	23,510,500,000		
VI.	Other long-term assets	260		-	-		
1.	Long-term prepaid expenses	261	V.11	-	-		
	TOTAL ASSETS $(270 = 100 + 200)$	270		1,157,412,396,512	1,129,613,402,838		

	RESOURCES	Code	Notes	Mar. 31,2017	Jan. 01,2017
С-	LIABILITIES	300		170,124,394,316	166,220,129,018
I.	Current liabilities	310		100,585,691,767	97,847,452,152
1.	Trade accounts payable	311	V.12	43,344,558,917	40,544,072,793
2.	Advances from customers	312	V.13	12,209,773,253	9,276,664,445
3.	Taxes and other payables to the State Budget	313	<b>V</b> .14	10,555,960,727	4,134,654,157
4.	Payables to employees	314		8,024,118,530	13,980,991,904
9.	Other payables	319	V.15	7,503,278,676	7,482,078,739
12.	Bonus and welfare fund	322		18,948,001,664	22,428,990,114
13.	Price stabilization fund	323		-	-
14.	Repurchase and sale of Government's bond	324		-	-
II.	Long-term liabilities	330		69,538,702,549	68,372,676,866
6.	Unrealized revenue	336		39,538,702,549	38,372,676,866
12.	Provision for long-term liabilities	342	V.16	30,000,000,000	30,000,000,000
13.	Fund for science and technology development	343		-	-
D -	OWNERS' EQUITY	400		987,288,002,196	963,393,273,820
I.	Owners' equity	410	V.17	987,160,081,906	963,265,353,530
1.	Share capital	411		194,208,130,000	194,208,130,000
	- Share with voting rights	411a		194,208,130,000	194,208,130,000
	- Preferred shares	411b			-
2.	Share premium	412		295,058,504,458	295,058,504,458
5.	Treasury shares	415		(14,487,151,158)	(14,487,151,158)
8.	Investment and development fund	418		403,510,093,275	403,510,093,275
11.	Undistributed earnings	421		108,870,505,331	84,975,776,955
	-Undistributed earnings up to period year -end	421a		84,975,776,955	-
	-Undistributed earnings this period	421b		23,894,728,376	84,975,776,955
12.	Investment reserve for basic construction	422		-	-
II.	Budget sources and other funds	430	V.18	127,920,290	127,920,290
1	Budget sources	431		127,920,290	127,920,290
2	Fund to form fixed assets	432		-	-
	<b>TOTAL RESOURCES</b> (440 = 300 + 400)	440		1,157,412,396,512	1,129,613,402,838

**Prepared By** 

Le Thi Thu Huong

HCMC, April 24, 2017 CONG TY Chief Accountant 0 CO PHAN 47 S - DUOC PHÂN HÓA HEKOPHA C.P.HO C

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Huynh Thi Lan



## **INCOME STATEMENT**

The Three - month period ended 31 March 2017

					Unit : VND		
ITEMS	Code	Nutri	Three-month	period ended	Three-month period ended		
ITEMS		notes	31/03/2017	31/03/2016	31/03/2017	31/03/2016	
1. Sales	01	VI.1	305,631,600,530	308,185,615,734	305,631,600,530	308,185,615,734	
2. Less sales deductions	02	VI.2	7,105,714	43,738,372	7,105,714	43,738,372	
3. Net sales	10	VI.3	305,624,494,816	308,141,877,362	305,624,494,816	308,141,877,362	
4. Cost of sales	11	VI.4	246,441,598,427	243,853,900,251	246,441,598,427	243,853,900,251	
5. Gross profit	20		59,182,896,389	64,287,977,111	59,182,896,389	64,287,977,111	
6. Financial income	21	VI.5	5,884,607,694	5,459,070,789	5,884,607,694	5,459,070,789	
7. Financial expenses	22	VI.6	149,532,938	117,789,916	149,532,938	117,789,916	
In which: loan interest expenses	23		-	-	-	-	
8. Selling expenses	24	VI.7	15,199,349,479	15,279,808,698	15,199,349,479	15,279,808,698	
9. General & administration expenses	25	VI.8	20,326,748,366	17,667,429,847	20,326,748,366	17,667,429,847	
10. Operating profit	30		29,391,873,300	36,682,019,439	29,391,873,300	36,682,019,439	
11. Other income	31	VI.9	477,469,988	68,298,872	477,469,988	68,298,872	
12. Other expenses	32	VI.10	932,818	-	932,818	-	
13. Other profit	40		476,537,170	68,298,872	476,537,170	68,298,872	
14. Net accounting profit before tax	50		29,868,410,470	36,750,318,311	29,868,410,470	36,750,318,311	
15. Corporate income tax - current	51	VI.11	5,973,682,094	7,350,063,662	5,973,682,094	7,350,063,662	
16. Corporate income tax - deferred	52		-	-	-	-	
17. Net profit after corporate income	60		23,894,728,376	29,400,254,649	23,894,728,376	29,400,254,649	

## **Prepared By**

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HCMC, April 24, 2017 Chief Accountant **General Director** CÔNG TY CO PHAN DUDC PHA KDP T.P HO

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## **CASH FLOW STATEMENT**

(Under indirect method)

The Three - month period ended 31 March 2017

	The Three - month period ended				Unit : VND
	TTEME	Code		Three-month period ended	
	ITEMS		Notes	31/03/2017	31/03/2016
	1	2	3	4	5
I.	CASH FLOWS FROM OPERATING ACTIVITIES				
1.	Net profit before tax	01		29,868,410,470	36,750,318,311
2.	Adjustments for :			(62,435,057)	(1,813,306,835)
-	Depreciation and amortisation	02		3,526,813,482	3,525,868,892
-	Gains/losses from investing activities	05		(3,589,248,539)	(5,339,175,727)
3.	Profit from operating activities before changes in working capital	08		29,805,975,413	34,937,011,476
-	Increase (-)/ decrease (+) in receivables	09		3,595,359,305	(7,288,748,921)
-	Increase (-)/ decrease (+) in inventories	10		3,148,995,145	3,584,694,795
-	Increase (+)/ decrease (-) in payables	11		4,462,613,231	1,842,384,651
-	Increase (-)/ decrease (+) in prepaid expenses	12		(165,199,529)	(364,829,196)
-	Corporate income tax paid	15		(3,051,041,577)	(3,640,233,602)
-	Other receipts from operating activities	16		-	-
-	Other payments for operating activities	17		(3,554,988,450)	(2,830,609,307)
	Net cash inflows/(outflows) from operating activities	20		34,241,713,538	26,239,669,896
II.	CASH FLOWS FROM INVESTING ACTIVITIES				
1.	Purchases of fixed assets and other long-term assets	21		(317,561,000)	(2,094,383,800)
5.	Investments in other entities	25		(60,000,000,000)	(50,000,000,000)
6.	Proceeds from divestment in other entities	26		50,000,000,000	20,000,000,000
7.	Dividends and interest received	27		3,589,248,539	5,339,175,727
	Net cash inflows/(outflows) from investing activities	30		(6,728,312,461)	(26,755,208,073)
ш	CASH FLOWS FROM FINANCING ACTIVITIES				
6.	Dividends paid	36		-	(14,845,767,000)
	Net cash inflows/(outflows) from financing activities	40		-	(14,845,767,000)
	Net cash inflows/(outflows) $(50 = 20 + 30 + 40)$	50		27,513,401,077	(15,361,305,177)
	Cash and cash equivalents at the beginning of the year	60		67,807,463,071	53,536,298,144
	Effect of foreign exchange differences	61		-	-
	Cash and cash equivalents at the end of the year $(70 = 50+60+61)$	70		95,320,864,148	38,174,992,967

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HCMC, April 24, 2017 Chief Accountant **General Director** CONG TY 0 CO PHAN DUOC PHÂ T.PHOC

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